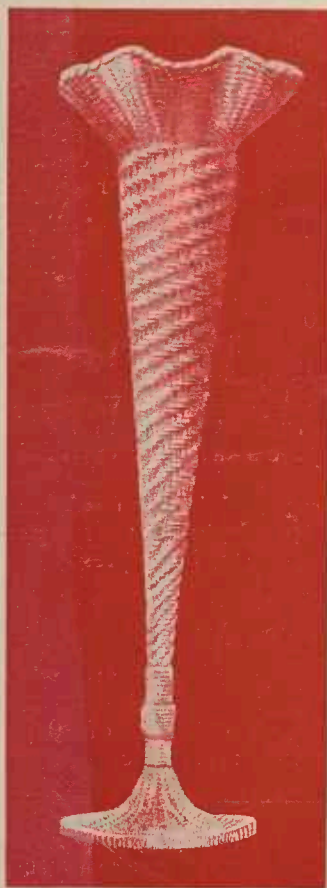


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Do not assume content reflects current scientific knowledge, policies, or practices.



A DAILY SHIPMENT
OF CUT FLOWERS
FROM 40 TO 60 GROW-
ERS :: :: :: :: ::



American Beauty Vase (Scalloped)



POINSETTIAS FOR THE HOLIDAY
SEASON OUR SPECIALTY

E. F. Winterson Co.'s Modern Supply House

WHOLESALE CUT FLOWERS AND FLORISTS' SUPPLIES

MANUFACTURERS OF

"Perfect Shape" BRAND WIRE DESIGNS

CATALOGUE FOR FLORISTS

HEADQUARTERS FOR

Fancy Roses
"Beauties"
"Richmond" and
"Killarney"

A SPECIALTY

Carnations, Orchids, Violets,
Chrysanthemums, Lily of the
Valley, etc., etc. Wild Smil-
ax and All "Greens" in any
quantity.

Inside Chicago Market Quotations
at all times.



CRESCENT WREATH

WE ARE THE LEADING
MAKERS IN CHICAGO OF

FLORAL
DESIGNS
FOR THE
TRADE

SEE INSIDE PAGES FOR
PARTICULARS

WE CAN AND WILL TAKE CARE OF YOUR CUT FLOWER WANTS TO ADVANTAGE
WRITE, TELEPHONE OR TELEGRAPH

PHONES { CENTRAL 6004
AUTO 9908

Cable Address "POINSETTIA"

45, 47 and 49 Wabash Avenue

CHICAGO

TO OUR PATRONS AND FRIENDS

NOVEMBER
1st, 1905

Terms

TO customers of approved credit, our terms are net 30 days. We allow a discount of 2 per cent on all supply bills when paid in 10 days from date of invoice and 3 per cent discount for cash with order, excepting net cash items and special quotations. Special cash discounts on wire designs, see following pages.

New customers will please send cash or satisfactory references with order; such information will be held in strictest confidence.

Remittances

Send all money in the following manner, viz: Bank Draft, Postal Money Order or Express Money Order.

True Descriptions

We describe goods in this list in as brief and straightforward manner as possible, and guarantee every article as represented. If you do not find it so, you can return it immediately at our expense, excepting cut flowers. They being of such a perishable nature, it is necessary that our responsibility cease after we make delivery to express company in good condition and on time, although we shall always entertain any complaints that may come before us, and do all within our power to have matters adjusted satisfactory to all concerned.

Our Cut Flower Department. We Can Supply You to Advantage

This department is the mainstay of our business—ten years experience in the Chicago wholesale market, a like period in the retail line, and with daily consignments from **40 to 60 Growers**, we are in a position second to none to supply **All**

Grades of Cut Flowers to Advantage, and especially solicit orders from buyers who place regular orders.

Chicago Market Prices

In the absence of quotations from us you can always depend upon our rates being consistent with those of other reliable Chicago firms. Write, telegraph or telephone at the last moment if necessary.



SCENE IN OUR SUPPLY DEPARTMENT

We carry the Largest Stock of Supplies in the West.

To Growers of Cut Flowers

If you are a shipper of roses, carnations, chrysanthemums, violets, etc., we solicit correspondence or a personal call, believing it will be to your interest to negotiate with us.

Remittances for all sales on cut flowers made promptly each week.

Our Responsibility

We dislike to send goods C. O. D. and when shipment is desired in that manner at least 25 per cent of the amount should accompany order—we do not ship perishable plants or Cut Flowers C. O. D. unless specially requested.

Goods used or damaged after leaving our hands cannot be returned unless by special agreement. Goods bought outside or made to order will not be exchanged, if sent as originally ordered. When ordering goods, always take advantage of full freight rate. Should you order goods weighing, say 20 pounds, and freight rate to your destination is, say \$1.75 per 100 pounds, look over your stock carefully and you will undoubtedly find something else you are in need of and by ordering at same time you can have shipped with other goods up to 100 pounds without additional freight charges. This means quite a saving at end of the year.

We cannot assume responsibility for safe arrival when plants are shipped by freight. All perishable stock should be shipped by express.

Special Express Rates

Express companies now carry plants, when packed in closed boxes or baskets, at the "general special" rate, which means a reduction of 20 per cent from the regular merchandise rate.

To those who have favored us with their patronage in the past, we need but say that it will be our continued effort to justify a furtherance of their trade and the few that we have not had the pleasure of supplying we beg to assure them a trial order, will, we believe, obtain for us their future business. Soliciting your esteemed commands,

Yours very truly,

E. F. WINTERSON CO.

Not Inc.



Orchids. Cattleya Trianae.

TO GROWERS OF CUT FLOWERS

An extensive shipping trade as well as a large local call places us in a position second to none to handle your crop or surplus stock.

We are always glad to supply information with regard to existing market conditions and shall be pleased to have you make a personal call. Write, telephone or telegraph.

IMPORTANT TO CUT-FLOWER SHIPPERS

All cut-flowers for market should be carefully packed and shipped to reach us as early in the morning as possible. Should you not have enough stock to make daily shipments, make shipments on certain days to suit your cut, and ship regular on those days. Mondays, Wednesdays and Saturdays are the best market days, Saturdays especially. We prefer daily consignments if possible. Always put plenty of foliage with Violets, Valley, etc. Never mix long and short stemmed roses together; always grade into first and second quality. In bunching Carnations, be careful to have every one a good flower, as one or two inferior blooms will oftentimes condemn the whole bunch and a lower price is the result. Bunch the poor Carnations separate; we can then sell them for what they are worth. Growers who can ship Sunday mornings, do so, as Sunday is becoming a good day for disposing of stock. Our store is open until noon Sundays. Always be sure to put consignment slip with every shipment; should you be out of consignment slips, addressing tags, etc., notify us and we will furnish same.

A Daily Consignment of Cut Flowers

FROM **40 to 60 GROWERS** MANY OF THEM
SPECIALISTS
IN THEIR LINE

ENABLES US TO SAY WE CAN AND WILL SUPPLY YOUR WANTS TO ADVANTAGE

Official Telegraph Code ^{used by} The Chicago Florists' Club

USE NO OTHER

Adopted by the Above Club for the Use of all Wholesale Florists and Commission Merchants of Chicago.

This Code, if used freely, will enable us to understand your wants better than anything you can say in telegraphing.

By using the **CODE WORDS BELOW IN TELEGRAPHING** you will save money. You are charged extra for every **WORD OR NUMBER** over ten words.

TELEGRAPH CODE FOR FLOWERS

Assume—Do not answer if can not fill order.

Abrogate—In case you can not fill order telegraph at once.

Anticipate—Answer at once, stating whether you can or can not fill the order.

Ambition—If you can only partially fill order, do so, and reply, stating what.

Admiral—Order must be sent on train mentioned only.

Ambulance—Want all of orders filled or none, and prompt answer back.

Adjacent—If can not send on train mentioned, next one will do.

Affable—Send prepaid by baggage master, if no express messenger on train.

Decorate—If can not send all on train mentioned, send all you can, and send balance on next train.

Admission—This order is a substitute for my regular order.

Dancing—If can not fill exactly as specified, you may substitute according to your best judgment.

Ancestor—This order is an addition to my regular order.

Durable—These flowers are for funeral purposes, and colored flowers must not be substituted for white.

Affection—Fill if possible, even at extra expense.

Fabricate—Flowers ordered are to be re-shipped to a distance, therefore buds must be cut specially close.

Fortunate—Select extra stock, and charge accordingly.

Devotion—For cheap work, and can use second-class flowers if at reduced price.

Flattery—If price has advanced since last quotation do not send goods, but telegraph.

Forgery—This order countermands all previous orders.

Formation—Add these items to the order which you already have, but in case first order is already shipped cancel this addition.

Flamingo—We are in a bad pinch; send us something to help out, even if of poor quality.

Flocking—Have sent mail order; if not received, send following at once, and cancel mail order when received.

Foraging—This order includes all items previously ordered and wanted for this date.

Superior—Can use something especially fine, and am willing to pay accordingly.

Skip—If you are out buy if in Chicago. Get the best you can; we accept risk of getting "pickled" stock.

Corporal—If can not send on night train, morning train will do.

IMPORTANT

DO NOT LOSE THIS CODE. Hang it up where you can see it. The Code below we shall use in answering you, when necessary, so it will be important for you to keep it posted up.

Elope—Can not fill order today. Stock is scarce. Have tried to buy at other houses for you.

Lecture—Our store was closed yesterday when your telegram came. Received it this morning. Will ship on first train today unless countermanded at once.

Willing—Can not ship on train mentioned. Will send on next train possible today.

Artistic—Can not fill order today; if you want order filled (same order) tomorrow, wire us at once.

Eclipse—Will send part of your orders. Balance scarce. Can not get it at any price today.

Favorite—Stock very poor; none better to be had. Will ship unless countermanded by o'clock.

Fundamental—Stock named in this telegram has been sent, and balance, unless countermanded immediately by telegram, will be sent on.....

Write,
Telegraph or
Telephone.
"Hurry Up"
Orders Our
Specialty

"JOB LOT" CUT FLOWERS

It frequently happens that there is a "glut" on this market, and at which time we are able to furnish A No. 1 stock at prices much below ruling market quotations. If you are in line to use quantities, it will pay you to keep in touch with us.

ARTISTIC FLORAL DESIGNS

We make a specialty of Floral Designs for the trade, and can guarantee the best of satisfaction on all this class of work. Telegraph and mail orders filled on short notice. In ordering, always give the price you get for the design. We then allow you from 25 to 35 per cent off the price stated, which is your profit; you do no work on the designs, they being shipped to you all ready for delivery.

See further Pages
For
Complete
Particulars

Store Open 7:00 A. M. to 7:00 P. M. Sundays and Holidays, until noon.

WINTERSON'S

"PERFECT SHAPE" BRAND WIRE DESIGNS

We employ our own wire workers, which enables us to put up special designs of all kinds on very short notice. All work guaranteed the best. We carry the largest stock of made up wire-work in Chicago, and can fill all orders, large or small, very promptly. Special discount on this list for cash in 10 days, otherwise prices are net.

WE do not aim to supply the "Cheapest" Wire Designs but WE DO furnish Frames of PERFECT SHAPE. Made by workmen of 20 years' experience in this line.

For Cash in 10 Days

Special Cash Discounts on Wire Designs

DISCOUNTS

On orders from \$ 1 to \$10.....15 per cent
On orders from 10 to 20.....20 per cent
On orders from 20 to 30.....25 per cent
On orders over 30.....30 per cent

Write for special discounts on orders over \$100

REMEMBER, we can furnish anything in Wire Designs. If you do not find what is needed in this list, send us description and we will make it for you on short notice and at a reasonable price.

Anchors.		ARCH ON BASE		BALLS		BROKEN WHEEL		COLUMBIAN		On Base (Measure of Cross)		On Base (Measure of Cross)		New York Style Combined	
In. Price.	Flat.	In. Price.	With Bible in Center (Measurement whole height)	6...	9...	15...	24...	KNIGHTS' DESIGN	On Easel (Measure of Wreath)	8...	22...	12...	24...	16...	24...
8...\$0.08	20...\$0.20			7... .08	10... .15	18... .50	30... 1.25			10... .12	24... .40	14... .18	27... .50	20... .45	24...\$0.65
10... .10	22... .25			8... .10	12... .20	21... .65	36... 1.50			12... .15	27... .45	16... .21	30... .65		
12... .12	24... .30									14... .17	30... .55	18... .25	33... .80		
14... .14	30... .50									16... .19	33... .75	20... .30	36... 1.00	16...\$0.40	24...\$0.85
16... .16	36... .75									18... .21	36... 1.00	22... .35		20... .60	
18... .18										20... .28					
On Base.		Ax { Redman Woodman		BANNERS		On Basket		CHRISTIAN EN-DEAVOR		On Reclining Stand		CROWNS Flat		FANS	
8...\$0.12	20...\$0.35	16...\$0.25	21...\$0.35	5...\$0.06	9...\$0.20	10...\$0.12	24...\$0.85	14...\$0.30	18...\$0.55	8...\$0.09	22...\$0.25	8...\$0.18	12...\$0.25	10...\$0.10	14...\$0.15
10... .15	22... .45	18... .30	24... .40	6... .08	10... .25	18...\$1.25	24...\$1.65	16... .40	20... .75	10... .11	24... .30	10... .21	15... .35	12... .13	16... .18
12... .18	24... .55			7... .10	11... .35					12... .13	27... .35	8...\$0.25	12...\$0.45		
14... .22	30... .85			8... .15	12... .50					14... .15	30... .45	10... .35	15... .55		
16... .26	36... 1.25									16... .17	33... .55				
18... .30										18... .20	36... .75	7...\$0.25	11...\$0.45		
On Reclining Stand.		Broken Columns.		BASES		On Base		CRESCENTS		On Reclining Stand		Round		FAN ON EASEL	
8...\$0.10	20...\$0.30	12...\$0.18	24...\$0.40	5...\$0.06	9...\$0.20	10...\$0.18	14...\$0.30	8...\$0.06	14...\$0.14	8...\$0.09	22...\$0.25	7...\$0.25	11...\$0.45	15 Easel	.....\$0.18
10... .12	22... .35	15... .20	30... .60	6... .08	10... .25	12... .24	16... .35	10... .08	16... .18	10... .11	24... .30	9... .35	13... .55	18 Easel	......25
12... .15	24... .45	18... .25	36... .80	7... .10	11... .35	18... .50	20... .65	12... .10	18... .22	12... .13	27... .35			21 Easel	......30
14... .20	30... .75	21... .35	40... 1.10	8... .15	12... .50			On Base (Measure of Crescents)		14... .15	30... .45	Round, on Base		24 Easel	......40
16... .23	36... 1.00							10...\$0.18	16...\$0.40	16... .17	33... .55	7...\$0.35	11...\$0.55		
18... .26								12... .23	18... .50	18... .20	36... .75	9... .45	13... .65		
On Base with Star Above.		With Wreath Entwined.		HANDLE BASKETS		With Sickle on Base		CRESCENT WREATHS		Broken with Sickle		Round, on Bent Star		FIREMAN'S HAT	
10...\$0.25	18...\$0.45	24...\$0.65	30...\$1.15	Round		12...\$0.45	18...\$0.85	10...\$0.08	18...\$0.21	Each	.....\$0.55	9 Crown	.....\$0.60	Regular size	.....\$0.75
12... .27	20... .55	27... .90	36... 1.40	Oval		14... .55	20... 1.00	12... .12	20... .30	Broken with Sword	.....\$0.50	11	......85		
14... .30	22... .70					16... .70	24... 1.25	14... .15	24... .40	Each	.....\$0.50				
16... .35	24... .90							16... .18	30... .65						
Anchor on Easel.		BIBLES OR BOOKS.		HANGING BASKET		With Sickle on Recl. Stand		CANOPIES		CROSS AND CROWN		DOVES		GATES AJAR.	
8...\$0.12	16...\$0.25	8x12 \$0.20	12x20 \$0.45	Plain Top		12...\$0.38	18...\$0.70	Round		(Measure of Crown)		Flat	.....\$0.25	Single Arch, Double	
10... .15	18... .28	10x16 .30	14x24 .75	Round		14... .45	20... .85	Square		15... .50	21... .90	Dove Shape	......75	Gates.	
12... .18	20... .33					16... .60	24... 1.10			18...\$0.35	18...\$0.65			Base	
14... .21	22... .38									14... .15	24... .40			Base	
On Easel with Scroll for Lettering.		BOUQUET FRAMES		CANOPIES		CASKET CROSS		On Base (Measure of Wreath)		MALTESE CROSSES		EASELS.		Double Arch, Double	
10...\$0.20	18...\$0.45			Round		12...\$0.14	21...\$0.24	10...\$0.20	18...\$0.55	6...\$0.06	16...\$0.16	New Folding Legs		Gates	
12... .25	20... .55			Square		15... .17	24... .28	12... .25	20... .70	8... .08	18... .20	15...\$0.06	27...\$0.15		
14... .30	22... .70					18... .20	30... .35	14... .35	24... .90	10... .10	20... .30	18... .08	30... .18		
16... .35	24... .90							16... .45		12... .12	24... .50	21... .10	36... .25		
ANCHOR AND CROSS		BICYCLES, Safety.		CHAIRS		On Reclining Stand		On Base (Measure of Wreath)		On Base (Measure of Cross)		ELK'S HEAD.		Grand Army of the Republic.	
10...\$0.10	18...\$0.18			Single Legs		10...\$0.16	18...\$0.40	10...\$0.20	18...\$0.40	6...\$0.12	16...\$0.40	On Base Measure (whole height)		Badge on Easel	
12... .12	20... .20			Double Frame		12... .20	20... .55	12... .25	20... .55	8... .15	18... .50	24...\$1.00	36...\$2.00		
14... .14	22... .25					14... .25	24... .75	14... .30	24... .75	10... .20	20... .65	30... 1.50			
16... .16	24... .30					16... .30	24... .75	16... .30		12... .25	24... .80				
On Base.		BOW AND ARROW		CRESCENT WITH DOVE		On Base		On Base (Measure of Crescent)		SLANTING CROSSES		Four Leaf Clover Flat		GYPSY KETTLE	
10...\$0.17	18...\$0.35					18...\$0.25	21...\$0.45	21	.....\$1.25	12...\$0.06	24...\$0.18	10...\$0.25	15...\$0.45	28...\$0.45	36...\$0.70
12... .20	20... .40					15... .30	24... .55	8...\$0.03	22...\$0.12	14... .07	27... .25	12... .35			
14... .25	24... .45					18... .35	30... .75	10... .04	27... .14	16... .08	30... .35	10...\$0.35	15...\$0.60		
16... .30	24... .50					24... .35		12... .05	27... .18	18... .10	33... .45	12... .45			
BROKEN LINK		BELL		CHAIRS		On Base		On Base (Measure of Crescent)		FAITH, HOPE AND CHARITY		Three Pieces, Separate		HARPS	
12...\$0.15	18...\$0.25			Single Legs		18...\$0.75	24...\$1.50	12... .25	24... .80	20...\$0.50	30...\$1.00	25... .75	36... 1.25	10...\$0.12	21...\$0.35
15... .20				Double Frame		21... 1.00	30... 2.00	14... .30		25... .75	36... 1.25			12... .14	24... .45
								16... .07	33... .35					15... .18	30... .65
								18... .08	36... .50					18... .25	36... .90
								20... .10							

WE ARE EXCLUSIVE MAKERS OF "PERFECT SHAPE" BRAND WIRE DESIGNS.

Note: Our measurements on Crosses on base, Crescent and Star, Harps, Gates Ajar and all other Designs on base do NOT include the base.

WE will not be undersold on Wire Designs, QUALITY considered. Send us your list for estimate.



1—Four-Leaf Clover.
2—Stack of Guns.
3—Harp, on Base.
4—Lovers' Knot.
5—Book or Bible.

6—Hook and Eye.
7—Fireman's Hat.
8—Hanging Basket.
9—Knapsack.
10—Broken Wheel.

11—Broken Open Heart, with
12—Royal Arcanum. [Sickle on
13—Cross, flat. [Base.
14—Crescent Wreath.
15—Open Heart.

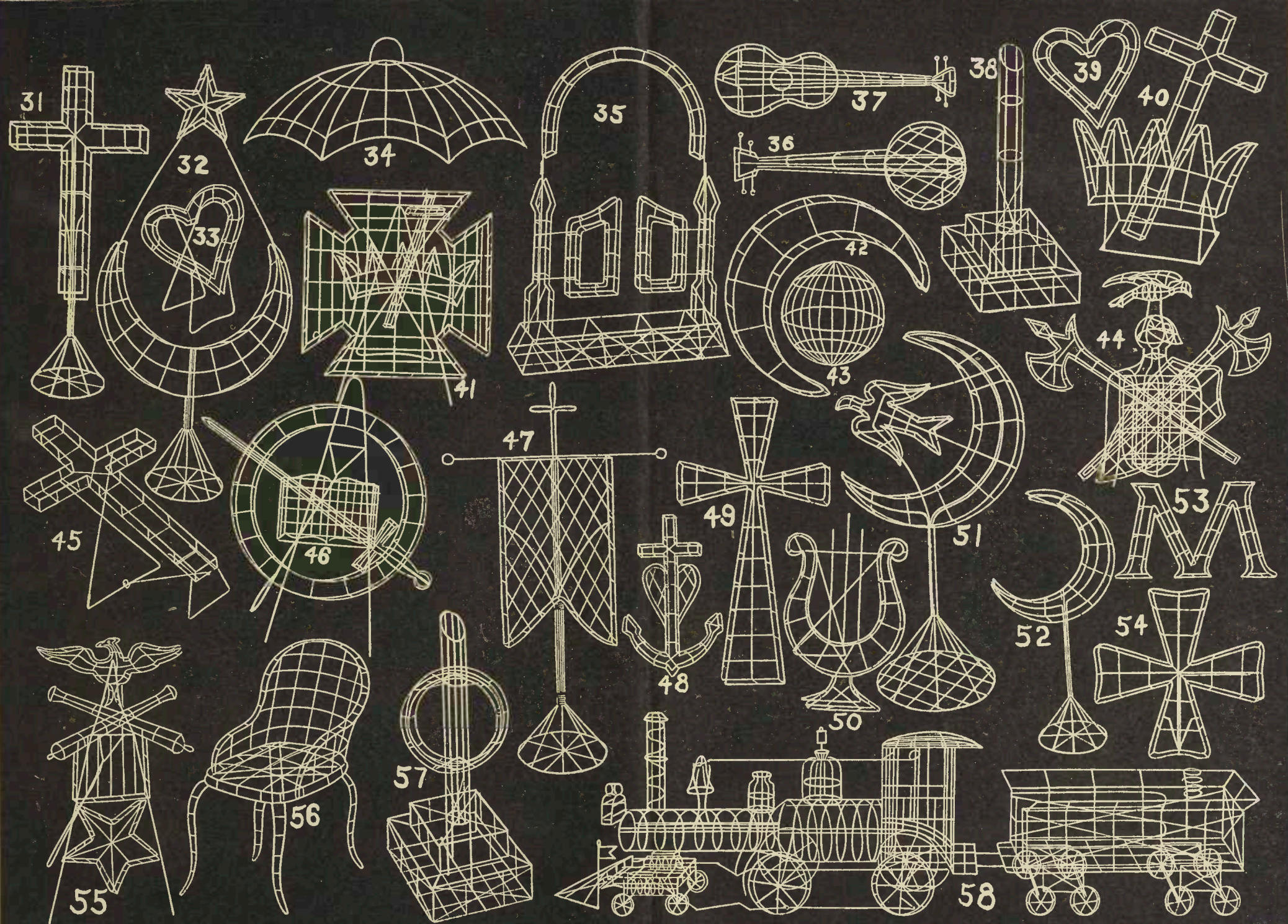
16—Square Canopy.
17—Star, flat.
18—Pillow, with Crown Above.
19—Rock of Ages.
20—Harp, flat.

21—Mandolin.
22—Sickle, flat.
23—Odd Fellows' Design.
24—Cross and Crown.
25—Basket, on Base.

26—Crown, Round.
27—Bible or Book, on Stump.
28—Double Letter W.
29—United Workman, on Base.
30—Pillow.

"PERFECT SHAPE" BRAND WIRE DESIGNS—Continued

HARPS.			In Arch			LADDER.			MACCABEE HALF			PALLETTE ON			Double Frame on Easel			On Stand, Slanting			UNITED WORK-									
On Round Base			Round			With Folding Stand			GLOBE			EASEL.			Inch Pr. Inch Pr.			6...\$0.08 12...\$0.15			MEN'S DESIGNS									
(Measure of Harp)			HORSESHOES			24...\$0.50 36...\$0.75			On Easel			Double Frame			24			10... .12 19... .25			On Base									
Inch. Pr.	Inch. Pr.	Inch. Pr.	6...\$0.06 18...\$0.25	8... .08 20... .30	10... .10 24... .50	12... .12 30... .75	14... .15 36... 1.15	16... .20	12...\$0.25 18...\$0.50	14... .30 21... .60	16... .40 24... .80	8...\$0.07 21...\$0.27	10... .08 24... .35	12... .11 27... .50	14... .15 30... .75	16... .18 36... 1.00	18... .21	18...\$0.35 21...\$0.50	18...\$0.55 24...\$0.90	21... .75 30... 1.25	10...\$0.25 18...\$0.70	12... .30 21... .85	14... .40 24... 1.10	16... .50	18...\$0.75 24...\$1.25	21... .75 30... 1.25				
On Reclining Stand			KEYSTONE.			Flat, Two Wires			On Base			PILLOWS			SCROLLS			Single Frame			STAR AND CRES-									
10...\$0.16 18...\$0.35	12... .20 21... .45	15... .25 24... .55	12...\$0.15 21...\$0.35	15... .20 25... .45	18... .25	5...\$0.07 8...\$0.12	6... .10 10... .15	5...\$0.10 10...\$0.18	12...\$0.35 18...\$0.70	14... .45 21... .90	16... .55 24... 1.15	8...\$0.07 21...\$0.27	10... .08 24... .35	12... .11 27... .50	14... .15 30... .75	16... .18 36... 1.00	18... .21	18...\$0.35 21...\$0.50	18...\$0.55 24...\$0.90	21... .75 30... 1.25	10...\$0.25 18...\$0.70	12... .30 21... .85	14... .40 24... 1.10	16... .50	18...\$0.75 24...\$1.25	21... .75 30... 1.25				
HEADSTONE.			On Easel			Double Frame			On Reclining Stand			With Anchor			SHEPHERD'S			CROOK			Old Style									
With Cross, Star or Heart			12...\$0.25 21...\$0.55	15... .35 24... .75	18... .45	5...\$0.10 10...\$0.18	6... .12 12... .21	8... .15	12...\$0.30 18...\$0.60	14... .40 21... .80	16... .50 24... 1.00	12...\$0.25 16...\$0.45	14... .35 18... .60	16... .18 36... 1.00	18... .21	24...\$0.30 36...\$0.50	30... .40 42... .65	24...\$0.30 36...\$0.50	30... .40 42... .65	10...\$0.25 18...\$0.70	12... .30 21... .85	14... .40 24... 1.10	16... .50	18...\$0.75 24...\$1.25	21... .75 30... 1.25	24...\$0.30 36...\$0.50				
HEARTS			KNAPSACK			LOCOMOTIVE			MONOGRAM			With Heart, Star or Cross Above			SHIELDS			On Base, New Style			Half Round on Easel									
6...\$0.04 14...\$0.10	8... .05 16... .15	10... .06 18... .20	Regular size ....\$0.75	With Cross Guns	20-inch Guns ....\$0.60	30-inch Guns .... .75	36...\$5.00 48...\$7.50	With Tender, Complete	50...\$7.50 72...\$12.00	12...\$0.25 18...\$0.50	14... .30 21... .60	16... .40 21... .80	18... .50 24... 1.00	10...\$0.18 14...\$0.27	12... .21 16... .32	18... .40	12...\$0.12 18...\$0.20	15... .15 21... .30	15...\$0.22 18...\$0.30	12...\$0.20 18...\$0.40	15... .30 21... .50	10...\$0.25 18...\$0.70	12... .35 21... .85	14... .45 24... 1.10	16... .55	18...\$0.75 24...\$1.25	21... .75 30... 1.25			
On Base			20-inch Guns ....\$0.60			LOVER'S KNOT			MONUMENTS			With Crown			Flat C'wn Round C'wn			On Base			On Stand with Bar for Lettering									
(Measure of Heart)	6...\$0.10 14...\$0.28	8... .12 16... .35	30-inch Guns .... .75	KNIGHTS OF CO-	LUMBUS	On Base	24...\$0.30 30...\$0.40	36... .50	15...\$0.25 24...\$0.40	18... .30 30... .60	21... .35 36... .80	14...\$0.40 14...\$0.50	16... .50 16... .60	18... .60 18... .70	14...\$0.35 18...\$0.50	16... .40	12...\$0.20 18...\$0.40	15... .30 21... .50	15...\$0.22 18...\$0.30	12...\$0.20 18...\$0.40	15... .30 21... .50	10...\$0.25 18...\$0.70	12... .35 21... .85	14... .45 24... 1.10	16... .55	18...\$0.75 24...\$1.25	21... .75 30... 1.25			
On Reclining Stand			KNIGHTS OF CO-			LYRES			MUSICAL INSTRU-			With Lyre or Harp			Flat C'wn Round C'wn			On Base			On Stand with Bar for Lettering									
6...\$0.08 14...\$0.25	8... .10 16... .30	10... .14 18... .35	12... .18	LUMBUS	On Easel	16...\$0.95 18...\$1.15	20... 1.35 22... 1.55	24... 1.75	24...\$0.50 30...\$0.70	36... .90	15...\$0.25 24...\$0.40	18... .30 30... .60	21... .35 36... .80	14...\$0.40 14...\$0.50	16... .50 16... .60	18... .60 18... .70	14...\$0.35 18...\$0.50	16... .40	12...\$0.20 18...\$0.40	15... .30 21... .50	15...\$0.22 18...\$0.30	12...\$0.20 18...\$0.40	15... .30 21... .50	10...\$0.25 18...\$0.70	12... .35 21... .85	14... .45 24... 1.10	16... .55	18...\$0.75 24...\$1.25	21... .75 30... 1.25	
OPEN HEARTS			KNIGHTS OF THE			FLAT			MENTS			With Faith, Hope and Charity			Flat C'wn Round C'wn			On Base			On Stand with Bar for Lettering									
8...\$0.10 14...\$0.20	10... .12 16... .25	12... .15 18... .35	12... .18	GLOBE	On Easel	16...\$0.85 18...\$1.05	20... 1.25 22... 1.45	24... 1.65	24...\$0.50 30...\$0.70	36... .90	15...\$0.25 24...\$0.40	18... .30 30... .60	21... .35 36... .80	14...\$0.40 14...\$0.50	16... .50 16... .60	18... .60 18... .70	14...\$0.35 18...\$0.50	16... .40	12...\$0.20 18...\$0.40	15... .30 21... .50	15...\$0.22 18...\$0.30	12...\$0.20 18...\$0.40	15... .30 21... .50	10...\$0.25 18...\$0.70	12... .35 21... .85	14... .45 24... 1.10	16... .55	18...\$0.75 24...\$1.25	21... .75 30... 1.25	
On Base			KNIGHTS OF			On Reclining Stand			Guitar			With Gates Ajar, Single Arch			Flat C'wn Round C'wn			On Base			On Stand with Bar for Lettering									
8...\$0.18 14...\$0.35	10... .20 16... .50	12... .25 18... .65	12... .18	PYTHIAS	New Style	18...\$0.85 24...\$1.50	21... 1.20	24... 1.65	24...\$0.75 36...\$1.25	30... .90	18...\$0.50 21...\$0.75	18...\$0.65 24...\$1.10	21... .80	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Single Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Single Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80
On Reclining Stand			KNIGHTS OF			On Reclining Stand			Mandolin			With Gates Ajar, Double Arch			Flat C'wn Round C'wn			On Base			On Stand with Bar for Lettering									
8...\$0.14 14...\$0.30	10... .18 16... .40	12... .25 18... .55	12... .18	Pythias	On Easel	18...\$0.85 24...\$1.50	21... 1.20	24... 1.65	24...\$0.75 36...\$1.25	30... .90	18...\$0.50 21...\$0.75	18...\$0.65 24...\$1.10	21... .80	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Double Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Double Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80
Broken—With Sickle			KNIGHTS OF			On Reclining Stand			Violin			With Gates Ajar, Single Arch			Flat C'wn Round C'wn			On Base			On Stand with Bar for Lettering									
14...\$0.55 16...\$0.65	18... .75		12... .18	Pythias	On Easel	18...\$0.85 24...\$1.50	21... 1.20	24... 1.65	24...\$0.75 36...\$1.25	30... .90	18...\$0.50 21...\$0.75	18...\$0.65 24...\$1.10	21... .80	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Single Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Single Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80
HOOK AND EYE			KNIGHTS OF			On Reclining Stand			Measure of Crescent			With Gates Ajar, Double Arch			Flat C'wn Round C'wn			On Base			On Stand with Bar for Lettering									
11...\$0.45 15...\$0.65			12... .18	Pythias	On Easel	18...\$0.85 24...\$1.50	21... 1.20	24... 1.65	24...\$0.75 36...\$1.25	30... .90	18...\$0.50 21...\$0.75	18...\$0.65 24...\$1.10	21... .80	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Double Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Double Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80
Hour Glass			KNIGHTS OF			On Reclining Stand			Measure of Crescent			With Gates Ajar, Double Arch			Flat C'wn Round C'wn			On Base			On Stand with Bar for Lettering									
12...\$0.30 16...\$0.40	14... .35 18... .50		12... .18	Pythias	On Easel	18...\$0.85 24...\$1.50	21... 1.20	24... 1.65	24...\$0.75 36...\$1.25	30... .90	18...\$0.50 21...\$0.75	18...\$0.65 24...\$1.10	21... .80	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Double Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Double Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80
Half Round			KNIGHTS OF			On Reclining Stand			Measure of Crescent			With Gates Ajar, Double Arch			Flat C'wn Round C'wn			On Base			On Stand with Bar for Lettering									
12...\$0.30 16...\$0.40	14... .35 18... .50		12... .18	Pythias	On Easel	18...\$0.85 24...\$1.50	21... 1.20	24... 1.65	24...\$0.75 36...\$1.25	30... .90	18...\$0.50 21...\$0.75	18...\$0.65 24...\$1.10	21... .80	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Double Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Double Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80
Hour Glass			KNIGHTS OF			On Reclining Stand			Measure of Crescent			With Gates Ajar, Double Arch			Flat C'wn Round C'wn			On Base			On Stand with Bar for Lettering									
12...\$0.30 16...\$0.40	14... .35 18... .50		12... .18	Pythias	On Easel	18...\$0.85 24...\$1.50	21... 1.20	24... 1.65	24...\$0.75 36...\$1.25	30... .90	18...\$0.50 21...\$0.75	18...\$0.65 24...\$1.10	21... .80	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Double Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80	With Gates Ajar, Double Arch	15...\$0.75 21...\$1.20	18... .85 24... 1.50	15...\$0.85 21...\$1.40	18... 1.10 24... 1.75	15...\$0.60 18...\$0.80



31—Cross on Base.
 32—Star and Crescent, on Base—Old Style.
 33—Open Heart, on Reclining Stand.
 34—Round Canopy.

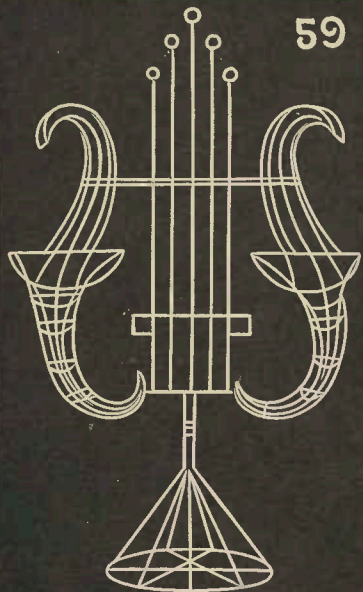
35—Gates Ajar, Double Arch.
 36—Banjo.
 37—Guitar.
 38—Broken Column.
 39—Open Heart—flat.
 40—Cross and Crown, Reclining.

41—Knights Templar Design.
 42—Crescent, flat.
 43—Ball or Globe.
 44—Knights of Pythias—Old Style.
 45—Cross, on Reclining Stand.

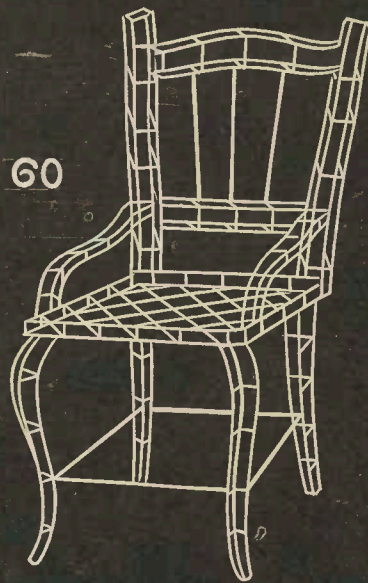
46—Knights of Pythias—New Style.
 47—Banner, on Base.
 48—Faith, Hope and Charity—N. Y. Style.
 49—Casket Cross, flat.

50—Lyre, on Reclining Stand.
 51—Crescent and Dove, on Base.
 52—Crescent, on Base.
 53—Double Letter M.
 54—Maltese Cross, flat.
 55—G. A. R. Design.

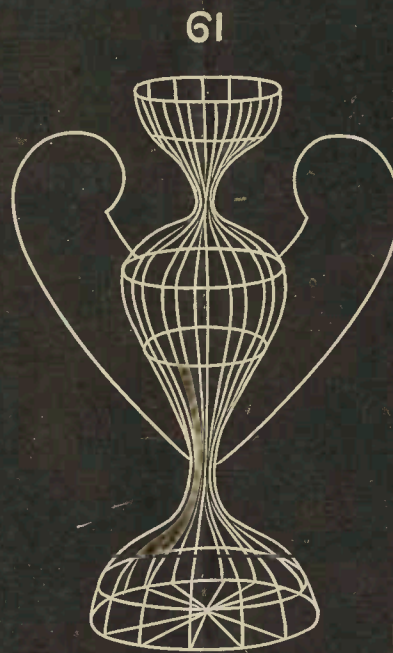
56—Chair, Single Frame.
 57—Broken Column, with Wreath Entwined.
 58—Locomotive and Tender, Very Complete.



59



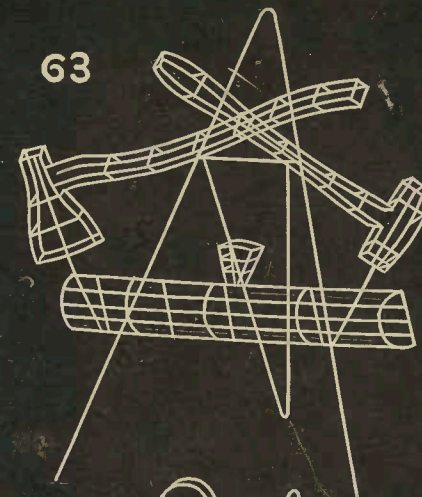
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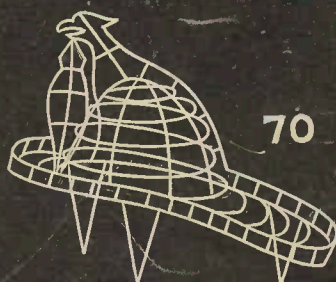


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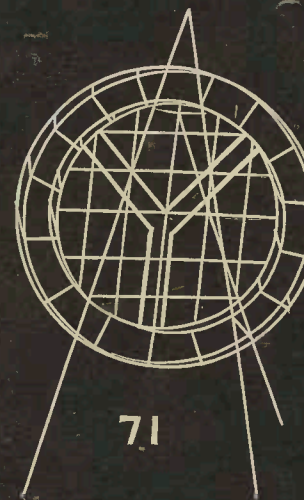
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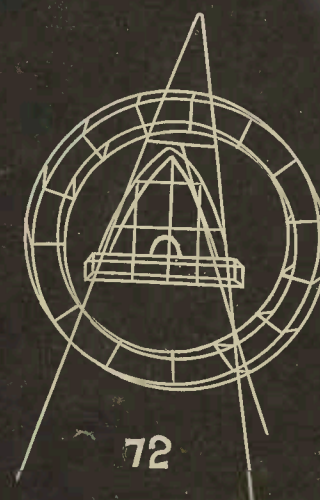
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71



72

59—Cornucopia Lyre.
60—Chair, double frame.
61—Vase, new style.

62—Christian Endeavor.
63—Woodman's Design on Easel.
64—Mystic Shrine Design.

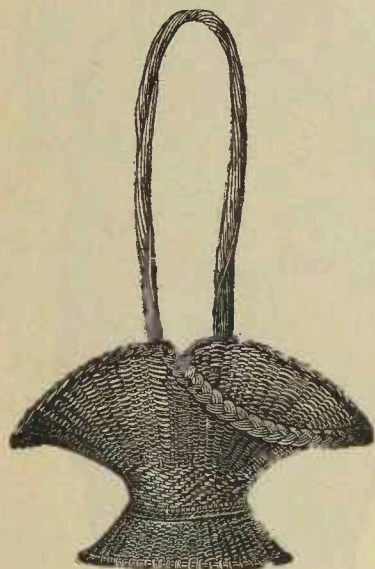
65—Knights of the Globe.
66—Maccabee Tent in Wreath.
67—Maccabee Tent in Wreath.

68—Anchor and Scroll on Easel.
69—Easel, Folding.
70—Fireman's Hat.

71—Columbian Knights' Design.
72—Lady Maccabee Design.

BASKETS, SHEAVES, VASES, ETC.

BASKETS AND PLATEAUX



No. 770 A, 9 inches	.....	20c
No. 770 B, 10 inches	.....	25c
No. 770 C, 11 inches	.....	35c

WILLOW HANDLE BASKETS.

No.		Price.	Doz.
4510—00.	8 inches	.....\$0.10	\$1.00
4510—0.	9 inches	......15	1.35
4510—1.	10 inches	......20	1.80
4510—2.	11 inches	......25	2.40
4510—3.	13 inches	......30	3.00
4510—4.	14 inches	......35	3.60
4510—5.	15 inches	......45	4.80
4510—6.	18 inches	......55	6.50
4510—7.	21 inches	......75	8.25

WHITE WILLOW.

No.	Very Desirable.	Price.
13990—A,	total height, 40 inches	.....\$1.00
13990—B,	total height, 38 inches	.....1.00
13990—C,	total height, 36 inches	......90
13990—D,	total height, 34 inches	......80
13990—E,	total height, 32 inches	......75
13990—F,	total height, 30 inches	......65

WHITE WILLOW—Continued.

13990—G,	total height, 28 inches	......55
13990—H,	total height, 26 inches	......45
12431	White Willow, Nest of 3, 11 to 14 inches	.....\$1.00
3025—1,	White Willow, Nest of 3, 10 to 11 inches	......50
3025—2,	White Willow, Nest of 3, 11 to 12 inches	......65
3025—3,	White Willow, Nest of 3, 12 to 13 inches	......80

NEST BASKETS.

No.		Per Nest
987—OO,	Nest of 3, 6 to 7 inches	.....\$0.30
987—O,	Nest of 3, 6 to 8 inches	......35
987—A,	Nest of 3, 7 to 9 inches	......40
987—B,	Nest of 3, 8 to 10 inches	......50
987—C,	Nest of 3, 9 to 11 inches	......65
987—D,	Nest of 3, 10 to 12 inches	......75
559—O,	Nest of 3, 8 to 10 inches	......55
559—A,	Nest of 3, 9 to 11 inches	......65
559—B,	Nest of 3, 11 to 13 inches	......90

SWISS MOSS BASKETS.

	Dozen.	Gross.
4 inches, white	.....\$0.35	\$ 3.50
5 inches, white	......45	4.90
6 inches, white	......65	6.75
7 inches, white	......85	9.25
8 inches, white	.....1.00	11.00
9 inches, white	.....1.40	14.50
6 inches, fancy edge	.....1.25	.....
7 inches, fancy edge	.....1.50	.....
8 inches, fancy edge	.....1.80	.....
6 inches, colored	......60	.....
7 inches, colored	......75	.....
8 inches, colored	......90	.....

WILLOW PLATEAUX.

	Round or Oval.	
10 inches, each	..\$0.15	22 inches, each..\$0.50
12 inches, each	..20	24 inches, each..60
14 inches, each	..30	26 inches, each..70
16 inches, each	..33	28 inches, each..80
18 inches, each	..38	36 inches, each..1.00
20 inches, each	..45	40 inches, each..1.25

WHEAT SHEAVES

Special 5 Per Cent Discount

from

PRICES QUOTED

—on—

WHEAT SHEAVES.

Larger Discount for Big Orders.

We are manufacturers of High Grade Wheat Sheaves, importing in large quantities for this purpose only the best grade of Italian Bleached Wheat. Our large and increasing trade in this line is proof of the fact that our Sheaves are of the right shape and made in the best possible manner. When comparing prices please remember that our Sheaves are full weight and not to be judged by the "flimsy" stock offered by some houses at lower prices than quoted herein.

FLAT SHEAVES.

Length.	Each.	Three for	Doz.
A. 15½ inches	.....\$0.15	\$0.40	\$ 1.50
B. 17 inches	......25	.70	2.50
C. 19 inches	......35	.95	3.60
D. 21½ inches	......45	1.25	4.80
E. 24 inches	......55	1.50	6.00
F. 26 inches	......70	2.00	7.50
G. 28 inches	......90	2.50	9.60
H. 30 inches	.....1.00	2.85	10.00

SOLID SHEAVES.

AA. Height 14 inches, each	.....\$0.40
A. Height 15 inches, each	......55
B. Height 16 inches, each	......70
C. Height 18 inches, each	......85
D. Height 20 inches, each	......95
E. Height 22 inches, each	.....1.20

OPEN OR BASKET SHEAVES.

A. Each	.....\$0.60
B. Each	......75
C. Each	......90

LOOSE WHEAT.

We are large importers of loose wheat and can meet quotations of any reputable house in the United States.

Prices Subject to Change Without Notice.

Best Bleached Italian Wheat, any size, lb.	.....\$ 0.50
10 lbs.	.....4.00
50 lbs.	.....17.50

Write for prices on quantities.

FLORIST'S VASES

Champion Vase.

Per doz.

10 inch	.....\$1.50
12 inch	.....3.00

Rainbow Vase.

Per doz.

10 inch	.....\$1.25
12 inch	.....2.00

OUR NEW LOOP FLORAL VASE.

Unquestionably the Most Beautiful and Practical Vase on the Market. It is made of Solid Mounted Crystal Glass, and makes a handsome acquisition to any store.

We Carry Same in Three Sizes, Namely:

12 inches high,	Each, \$0.60
12 inches high,	Per doz., 6.00
15 inches high,	Each, \$0.75
15 inches high,	Per doz., 8.00
18 inches high,	Each, \$0.90
18 inches high,	Per doz., 10.00

No Charge for Packing.

AMERICAN BEAUTY VASES.

We know of nothing in the way of decorative material that will improve the appearance of a retail store show, as much as will the

American Beauty Vase.

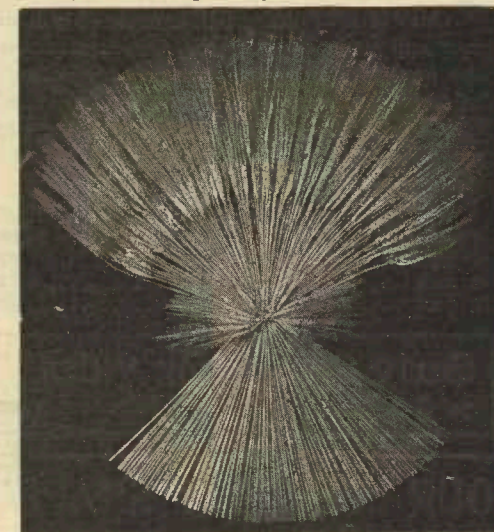
See illustration on front cover.

They are made with zinc linings, finished in silver, white or green enamel, touched with gold.

20 inch	..Each, \$1.50	35 inch	..Each, 3.25
25 inch	..Each, 2.00	40 inch	..Each, 4.00
30 inch	..Each, 2.50		

Add 25c a size additional for Scalloped Top.

All our Vases are made to prevent tilting over, are not top heavy like inferior makes.



If you do not find what you want in this list, WRITE US ABOUT YOUR NEEDS. We are in position to supply all stock to advantage.

FLORAL ALBUMS, BELLS, CAPE FLOWERS, CANE STAKES, Etc.

LONG'S FLORAL ALBUMS

Indispensable to the
Retail Florist

Enables you to show
the various styles of

Floral
Designing

Also supplies ideas that
may be utilized in your
work.

They will be found a
great help in advertis-
ing your business in
outside towns with Fu-
neral Directors, etc.

No. 1—"Floral Designs and Ar-
rangements." 39 medium-
priced arrangements.
Price\$2.50

No. 2—"Floral Emblems." 20
arrangements. *More elabo-
rate* than those shown in book
No. 1. Price.....\$3.00

No. 3—"Art in Flowers." 31
stylish arrangements.
Price\$3.50

No. 4—"Designs in Flowers."
Includes Nos. 2 and 3 in one
book. Price\$5.00

No. 5—"Album of Floral Ar-
rangements." Embraces 90
high-class arrangements and
decorations suitable for the
best class of trade.
Price\$7.50

SPECIAL PRICES QUOTED FOR QUANTITIES.

WINTERSON'S "IDEAL" FOLDING Christmas Bells

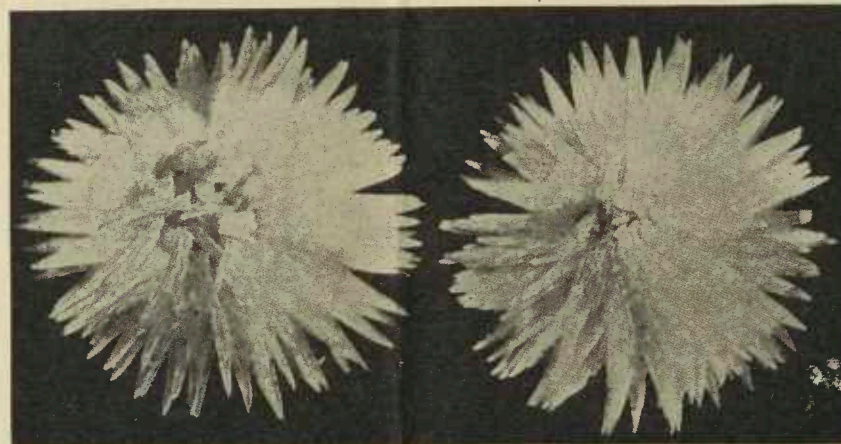
THE BELL FOR HIGH CLASS TRADE

Our "Ideal" Folding Bell is made of brilliant red tissue paper and put up in a strictly first-class manner. Florists who are in position to market a high-class article will find our "Ideal" Bell pleases the most critical of customers. Not to be compared with the cheap, tissue paper, poorly-made Bells offered by department stores, etc. (Samples mailed upon request.)

	Each.	Doz.
5 inch	\$0.06	\$0.60
6 inch .....	.07	.75
9 inch .....	.12	1.25
12 inch .....	.30	3.50

Early Orders for "Ideal" Bells

Desirable, as Supply is Not Extensive



CAPE FLOWERS.

WHITE.

Pure White, extra quality, per pound	\$1.25
Pure White, large, per pound	1.15
Pure White, first size, per pound	1.00

COLORED CAPE FLOWERS.

Dyed from the best quality capes in the most suitable shades of floral colors,

Colors,	Blue, dark.	Lavender.	Purple.
	Blue, light.	Orange.	Red, holly.
	Green, pea.	Pink, shell.	Scarlet.
	Green, dark.	Pink, dark.	Yellow, etc.
Fancy, per pound	.....\$ 1.50		
10 pounds	.....14.00		
	(Special prices on large lots.)		

CANE STAKES.

A No. 1 Quality.

Per 100.....	\$1.00	Per 250.....	\$1.50	Per 1,000.....	\$5.00
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CARNATION BANDS.

A MEANS OF SAVING THE CARNATIONS.

Small rubber bands, so narrow and thin that when they are in place they are almost invisible. Put them on the buds just before the petals begin to unfold. They are too elastic to injure the flower in any way.

Can also be used after the flowers have opened fully, upon those which burst their calyxes.

10,000 of these bands for \$1.00.
4,500 for 50 cents.
2,000 for 25 cents.
1,000 for 15 cents.

Postpaid to any address in the United States upon receipt of price.



Violet Cords.

CORDS.

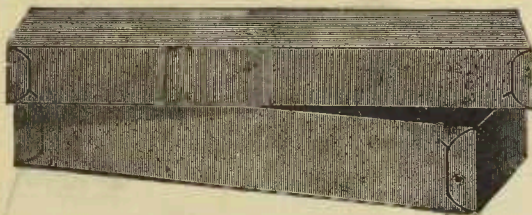
No. 10—Velvet cord and bow. Violet only. Rich and effective. Dozen	\$2.00
No. 80—Larger than 81. Same fashion and shades. Fine for violets, roses, etc. Dozen.....	.75
No. 81—Small silk cord, very desirable for tying small arrangements, and also for attaching cards to the better class designs and bouquets. White, lavender, pink, American Beauty and deep violet. Dozen .....	.40
No. 101—Butterfly. Violet cord. Per dozen.....	2.00
No. 103—Combination of gauze ribbon and tassel cord. Ties beautifully and has won a good reputation wherever sold. White and lavender. Dozen.....	1.00
No. 104—Same as No. 103, but heavier and consequently ties to a more elaborate effect. Dozen	1.25
No. 203—Small plaited silk cords, in lavender only. Dozen .....	.50
No. 209—Chenille cord and tassel. All shades. Dozen....	.60
No. 210—All silk chenille, soft effect. Large and fine. Dozen	1.25
No. 212—Plaited cord, an exact match for violets. Dozen..	1.00
No. 303—Gauze bow cord. Lavender and White, same as No. 304, one size smaller. Dozen	1.50
No. 304—Gauze bow cord. Lavender and White. Dozen..	1.75

FANCY TINSEL CORDS.

Put up in gold and silver tinsel with purple, lavender, white, pink, Nile and yellow cord.	
¼-lb. spools	20c each
1-lb., 4 spools	75c
Nickel plated cord holders designed for above tinsel cords, each	\$1.00

OUR "PERFECT SHAPE" BRAND WIRE DESIGNS Are the Kind You Want

FLORISTS' FOLDING, SHIPPING AND FANCY BOXES



Winterson's Special Florists' Folding Box.

WINTERSON'S SPECIAL FLORISTS' FOLDING BOX.

Made from patent moisture proof white plated board and a strictly high-grade box in every sense of the word. Florists who prefer a white box will find our "Special Florists'" equal to anything in the market.

Wt. per 100.	Size.	Price per 100.
33 lb	3 x16x4	\$2.05
40 lb	3 x20x4	2.40
35 lb	3 x15x5	2.20
40 lb	3 x18x5	2.40
45 lb	3 x21x5	2.65
50 lb	3 x24x5	2.90
60 lb	3 1/2 x24x5	3.45
65 lb	3 x30x5	3.75
55 lb	3 1/2 x18x6	3.10
95 lb	3 1/2 x36x5	5.25
65 lb	3 1/2 x21x7	3.75
60 lb	4 x18x8	3.75
75 lb	4 x21x8	4.00
85 lb	4 x24x8	4.45
95 lb	4 x28x8	5.00
93 lb	5 x24x8	4.90
105 lb	5 x28x8	5.50
115 lb	5 x35x6	7.00
135 lb	5 x35x8	7.85
150 lb	5 x40x8	8.75

Printing card in one color ink, \$1.00 per thousand or less quantity; bronze, \$2.00.

Note.—We are also in position to furnish a cheaper grade of box in cream color. Write for list and prices.

DECORATED VIOLET BOXES.

Made from stiff board covered with white paper beautifully printed with violet flowers. This box has made a big hit wherever shown. Try a sample lot and you will never be without them.

Sizes.	Per doz.	Per 100.
12 x8x4	\$1.25	\$8.00
9 x6x5	1.00	7.00
7 1/2 x5x4	.75	6.00
16 x5x4	1.25	8.00

Special Discounts We will quote special discounts for quantities on all kinds of boxes listed herein. Write us about your needs.

WINTERSON'S "IVY LEAF" BOX.

Now generally used by Florists who prefer a colored to a white box. Made up in a strictly first-class manner and of high-grade, green-lined, moisture-proof board.

Wt. per 100.	Size.	Price per 100.
33 lb	3 x16x4	\$1.85
40 lb	3 x18x5	2.15
65 lb	3 x30x5	3.25
60 lb	3 1/2 x24x5	3.00
55 lb	3 1/2 x18x6	2.70
65 lb	3 1/2 x21x7	3.25
85 lb	4 x24x8	3.85
105 lb	5 x28x8	4.85
135 lb	5 x35x8	6.90
40 lb	3 x20x4	2.10

WINTERSON'S FLORAL DESIGN BOXES.

Size.	Price per 100.	Wt. per 100.
5 x23x12	\$ 5.00	110 lbs
5 1/2 x29x16	8.00	165 lbs
5 1/2 x25x20	8.00	170 lbs
6 x25x13	6.00	135 lbs
8 x16x16	9.00	180 lbs
6 x20x20	9.00	180 lbs
8 x20x20	11.50	240 lbs
8 x24x24	15.00	290 lbs
7 x26x17	11.00	225 lbs
7 x30x12	11.00	225 lbs
6 x36x14	11.00	225 lbs

The above boxes are made of heavy double lined board. All sizes full telescope except first four, which have covers 2 1/2 inches high.

WINTERSON'S SPECIAL VIOLET BOXES.

Made of Fancy Plated Board.

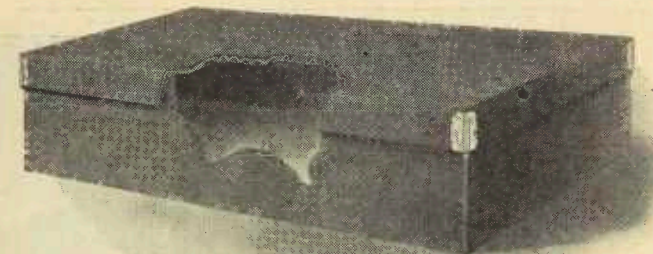
Plain White Plated.

Wt. per 100.	Size.	Price per 100.
15 lb	2 x8 x4	\$1.35
15 lb	2 3/4 x6 1/2 x3 3/4	1.45
18 lb	3 1/2 x8 x4	1.65
30 lb	5 x8 x6	2.30

White Plated.

Wt. per 100.	Size.	Price per 100.
15 lb	2 x8 x4	\$1.75
15 lb	2 3/4 x6 1/2 x3 3/4	1.85
18 lb	3 1/2 x8 x4	2.05
30 lb	5 x8 x6	2.70

With 4-color engraving of bunch of violets printed on each lid.



Corrugated Shipping Box.

Plain Violet-Colored Plated.

Wt. per 100.	Size.	Price per 100.
15 lb	2 x8 x4	\$1.50
15 lb	2 3/4 x6 1/2 x3 3/4	1.60
18 lb	3 1/2 x8 x4	1.80
30 lb	5 x8 x6	2.60

Always specify color desired. If you desire white state if engraved style. Printing of card in one color ink, \$1.00 per thousand; 2 colors of ink or bronze, \$2.00 per thousand or less quantity.

WINTERSON'S CORRUGATED PAPER SHIPPING BOXES.

These boxes, owing to their strength and lightness, are especially adapted for Express shipments, while for general use they can not be excelled. They ship flat. Illustration shows construction, and the way the box looks when made up.

Sh'pg Wt.	L. W. D.	Price per 100.
146	14x14x8	\$11.00
168	16x16x8	12.50
194	18x18x8	14.00
224	20x20x8	16.00
282	24x24x8	19.50

Above sizes are used for wreaths and bulbs.

Sh'pg Wt.	L. W. D.	Price per 100.
144	16x12x8	\$11.00
167	18x14x8	12.50
193	20x16x8	14.00
249	24x20x8	17.50
221	26x17x7	16.00

These sizes are used for pillows and crosses

Sh'pg Wt.	L. W. D.	Price per 100.
151	30x10x5	\$11.50
184	30x12x6	13.50
270	36x14x8	19.00
326	38x18x8	22.50
455	48x14x8	23.00
410	40x20x10	27.50

Labeling with customer's name and address, \$1.00 per thousand or less quantity. Above prices F. O. B. Anderson.

Wooden Shipping Boxes } BOTH "MADE UP" AND "KNOCK DOWN."

Our cut flower business requires that we purchase many thousands of these boxes during the year, and as a result we are able to buy at rock bottom figures. Send us a list of your needs for estimate and state whether "made up" or "knock down" boxes are required.

We are the pioneer Makers of Floral Designs
for the Trade, and all of our work is
Guaranteed to be strictly High Grade.

Winterson's Floral



No. 56—Anchors, Flat.

A 21 in. fl'd asst. fl'w'rs \$ 3 to \$ 4
B 24 in. fl'd asst. fl'w'rs 4 to 6
C 27 in. fl'd asst. fl'w'rs 6 to 8
D 30 in. fl'd asst. fl'w'rs 8 to 10
E 33 in. fl'd asst. fl'w'rs 10 to 12
F 36 in. fl'd asst. fl'w'rs 12 to 14

No. 57—Anchors on Base or Standing.

A 21 in. fl'd asst. fl'w'rs \$ 4 to \$ 6
B 24 in. fl'd asst. fl'w'rs 6 to 7
C 27 in. fl'd asst. fl'w'rs 7 to 9
D 30 in. fl'd asst. fl'w'rs 10 to 12
E 33 in. fl'd asst. fl'w'rs 12 to 14
F 36 in. fl'd asst. fl'w'rs 14 to 16

No. 58—Basket of Roses.

Made up in proportionate sizes, from \$3.00 to \$15.00.

No. 59—Basket of Carnations.

Made up in proportionate sizes, from \$3.00 to \$15.00.

No. 60—Brides' and Bridesmaids' Bouquets.

Made up of lily of the valley, white or colored roses, or white or colored carnations. With ribbon bow.....\$5 to \$7 With ribbon bow and streamers.....7 to 9

N.B.—When ordering above it will be necessary to mention kind of flowers wanted and whether plain bow ribbon or bow and streamers is desired.

No. 61—Bible or Book, Open, Lettered, width measure.

A 18 in. carnations and assortment....\$ 6 to \$ 8
B 21 in. carnations and assortment....8 to 10
C 24 in. carnations and assortment....10 to 12
D 28 in. carnations and assortment....12 to 14

No. 62—Broken Column, whole height.

A 19 in. asst. flowers entw'd with roses \$ 4 to \$ 6
B 22 in. asst. flowers entw'd with roses. 6 to 8
C 25 in. asst. flowers entw'd with roses. 8 to 10
D 28 in. asst. flowers entw'd with roses. 10 to 12
E 31 in. asst. flowers entw'd with roses. 12 to 14
F 34 in. asst. flowers entw'd with roses. 14 to 16
G 40 in. asst. flowers entw'd with roses. 20 to 22
H 48 in. asst. flowers entw'd with roses. 24 to 30 With Dove on top \$1.50 extra.

No. 63—Broken Wheels on Easel or Reclining.

A 15 in. asst. flowers \$ 4 to \$ 6
B 18 in. asst. flowers. 6 to 8
C 21 in. asst. flowers. 8 to 10
D 24 in. asst. flowers. 10 to 12
E 30 in. asst. flowers. 12 to 16
F 36 in. asst. flowers. 16 to 20

No. 64—Book or Bible, Open, Set in Arch; Very Handsome.

A 33 in. asst. flowers..\$12 to \$16
B 42 in. asst. flowers..16 to 20 Measure, length of base.

No. 65—Basket of Assorted Flowers with Handle.

A 18 in. asst. flowers..\$2 to \$ 4
B 22 in. asst. flowers..4 to 6
C 28 in. asst. flowers..6 to 8
D 36 in. asst. flowers..8 to 12 Whole height, either round or oval shape.

No. 66—Closed Book.

A 12 in.\$ 4 to \$ 6
B 14 in.6 to 8
C 16 in.8 to 10
D 18 in.10 to 12
E 20 in.12 to 15

No. 193—Casket Bouquets.

Made of roses, carnations, lilies, or any seasonable flowers. Always specify what flower is preferred.

A small\$ 1 to \$ 2
B medium2 to 3
C good size3 to 5
D large, with cymas leaves5 to 7
E special large, with cymas leaves7 to 9
F extra fancy, with cymas leaves9 to 14
G extra special, with cymas leaves14 to 20 Last three sizes will cover entire basket.

No. 67—Crosses, Flat.

A 12 in. asst. flowers..\$ 1 to \$ 2
B 14 in. asst. flowers..2 to 3
C 16 in. asst. flowers..3 to 4
D 18 in. asst. flowers..4 to 5
E 21 in. asst. flowers..5 to 6
F 24 in. asst. flowers..6 to 7
7 to 10

No. 68—Crosses, on Base or Standing.

A 15 in. asst. flowers..\$ 3 to \$ 5
B 18 in. asst. flowers..5 to 7
C 21 in. asst. flowers..7 to 9
D 24 in. asst. flowers..9 to 12
E 27 in. asst. flowers..12 to 16
F 30 in. asst. flowers..16 to 18

No. 69—Cross, Solid, with Bunch Roses Tied with Ribbon on Cross.

A 22 in. carnations and roses\$ 6 to \$ 8
B 25 in. carnations and roses8 to 10
C 28 in. carnations and roses10 to 12
D 32 in. carnations and roses12 to 16
E 36 in. carnations and roses16 to 20

No. 70—Cross of Ivy Leaves.

A 21 in. ivy and asst. flowers\$ 4 to \$ 6
B 24 in. ivy and asst. flowers6 to 8
C 30 in. ivy and asst. flowers8 to 10
D 40 in. ivy and asst. flowers10 to 15

No. 71—Crosses, Maltese.

A 12 in. asst. flowers...\$2 to \$3
B 14 in. asst. flowers...3 to 4
C 17 in. asst. flowers...4 to 6
D 20 in. asst. flowers...6 to 8

No. 129—Crosses, Slanting, on Base.

A 21 in. asst. flowers..\$ 6 to \$10
B 24 in. asst. flowers..10 to 12
C 30 in. asst. flowers..12 to 18
D 36 in. asst. flowers..18 to 20

No. 72—Crescent, on Base, Encircling Lyre; Very Elaborate.

A 26 in. asst. flowers..\$10 to \$12
B 30 in. asst. flowers..12 to 18
C 36 in. asst. flowers..18 to 22
D 42 in. asst. flowers..22 to 30 Full height measure.

No. 73—Casket Blankets.

Made of roses, carnations, lilies of the valley, violets, etc., ranging in price from \$15.00 to \$60.00, according to quality of flowers used. Ordinary blankets can be made from \$25.00 to \$50.00. In ordering specify price you are getting and flowers preferred. We will give you good value.

No. 74—Faith, Hope and Charity.

A 20 in. stand'g cross. \$10 to \$12
B 24 in. stand'g cross. 12 to 16
C 30 in. stand'g cross. 16 to 20
D 36 in. stand'g cross. 20 to 25
E 42 in. stand'g cross. 30 to 40

No. 75—Gates Ajar, Arch Top.

A 21 in. asst. flowers..\$ 6 to \$ 8
B 24 in. asst. flowers..8 to 10
C 27 in. asst. flowers..10 to 12
D 30 in. asst. flowers..12 to 14
E 33 in. asst. flowers..14 to 16
F 36 in. asst. flowers..16 to 20

DESIGNS, FUNERAL SPRAYS, WEDDING BOUQUETS, BASKETS, ETC.

Furnished complete in every respect and ready for delivery to your customer.

NOTE.—In addition to the many Designs, etc., listed on these pages, we are prepared to furnish any SPECIAL PIECE your customer might want, and at prices consistent with size desired.

REMEMBER! We have a large corps of experienced employees and are prepared to supply one or a dozen Designs, etc., on short notice. Do not hesitate to accept orders for a number of pieces to be delivered on short notice.



Crossed Cycas Leaves, Tied with Roses and Ribbon.

Designs on Base or Standing, measurement does not include Base, but Design only, unless so stated.

Complete Book of Illustrations. We have had published, at a considerable expense, a most complete Book showing illustrations of many of the Designs etc., quoted herein, and which will be found of great assistance in taking orders. This Book will be sent postpaid for the low price of \$2.50 and amount named will be credited on purchases amounting to \$50.00 and made within one year after first order is sent to us. This credit will be in addition to our regular discount as mentioned above.

No. 76—

A 28 in.
B 31 in.
C 36 in.
D 42 in.
Measu

No. 77—

A 21 in.
B 24 in.
C 27 in.
D 30 in.
E 33 in.
F 36 in.

No. 78—

A 8 in.
B 10 in.
C 12 in.
D 15 in.

No. 79—

A 12 in.
B 15 in.
C 18 in.
D 21 in.

No. 80—

A 18 in.
B 21 in.
C 24 in.
D 30 in.
Measu

No. 81—

A 21 in.
B 24 in.
C 27 in.
D 30 in.
E 33 in.
F 36 in.

No. 82—

We s
greens
accordi
With
up, \$5.00

No. 83—

A 14 in.
B 16 in.
C 18 in.
D 21 in.
E 24 in.
F 26 in.

No. 84—

A 21 in.
B 24 in.
C 28 in.
D 30 in.
E 36 in.

No. 85—

Asso
roses
A 20 in.
B 24 in.
C 28 in.
D 36 in.

No. 86—

A 36 in.
B 42 in.
C 48 in.

No. 87—

A 20 in.
B 24 in.
C 26 in.
D 29 in.
E 32 in.
F 35 in.

Design Department.

WEDDING BOUQUETS
BASKETS
SPRAYS, ETC.

Ajar, Full Made,
Gates.
flowers.. \$10 to \$12
flowers.. 12 to 14
flowers.. 14 to 16
flowers.. 16 to 20
all height.

op on Base or
and.
flowers.. \$4 to \$6
flowers.. 6 to 8
flowers.. 8 to 12
flowers.. 12 to 14
flowers.. 14 to 16
flowers.. 16 to 22
rt, Made Solid,
Flat.

flowers.. \$1 to \$2
flowers.. 2 to 3
flowers.. 3 to 3½
flowers.. 4 to 5

rt, Made Solid,
Base.
flowers.. \$2 to \$3
flowers.. 3 to 6
flowers.. 6 to 8
flowers.. 8 to 12

ur Glass, Full
Finish.
flowers.. \$8 to \$10
flowers.. 10 to 12
flowers.. 12 to 14
flowers.. 14 to 20
all height.

re, on Base or
standing.
flowers.. \$4 to \$6
flowers.. 6 to 9
flowers.. 9 to 12
flowers.. 12 to 15
flowers.. 15 to 18
flowers.. 18 to 22

ntel Decoration.
flowers and ever-
n \$10.00 to \$50.00,
quality desired.
el basket all made
25.00, complete.

ws, with Letter-
ing.
flowers.. \$3 to \$4
flowers.. 4 to 5
flowers.. 6 to 8
flowers.. 8 to 10
flowers.. 10 to 12
flowers.. 12 to 16

ws, Elaborately
ated; Very
Fine.
flowers.. \$6 to \$8
flowers.. 8 to 10
flowers.. 10 to 15
flowers.. 15 to 20
flowers.. 20 to 25

anel on Easel.
ct of panel.
owers with bunch
ith ribbon.
..... \$4 to \$6
..... 6 to 8
..... 8 to 12
..... 12 to 18

of Ages, "Cross."
t, measure.
flowers.. \$15 to \$20
flowers.. 20 to 25
flowers.. 25 to 30

ll, with Lettering
Easel.
flowers.. \$6 to \$7
flowers.. 7 to 8
flowers.. 8 to 10
flowers.. 10 to 12
flowers.. 12 to 14
flowers.. 14 to 18

No. 88—Star, Standing on Base.

A 15 in. asst. flowers.. \$3 to \$5
B 18 in. asst. flowers.. 5 to 6
C 21 in. asst. flowers.. 6 to 9
D 24 in. asst. flowers.. 9 to 11

No. 89—Star and Crescent, on Base.

Measure, whole height.
A 21 in. asst. flowers.. \$4 to \$6
B 24 in. asst. flowers.. 6 to 8
C 30 in. asst. flowers.. 8 to 11
D 36 in. asst. flowers.. 11 to 16

No. 90—Spray of Roses.

3 feet long..... \$3 to \$10
6 feet long..... 10 to 15

No. 91—Spray of Carnations.

4 feet long..... \$2 to \$4
6 feet long..... 6 to 10

No. 92—Spray of Lilies.

3 to 6 feet..... \$5 to \$20

No. 93—Flat Sheaf of Wheat, with Cross of Artificial Flowers.

18 in. sheaf..... \$2.00
20 in. sheaf..... 2.50
22 in. sheaf..... 2.50 to \$3.00
24 in. sheaf..... 3.00 to 3.50
30 in. sheaf..... 4.00 to 5.00

No. 94—Flat Sheaf of Wheat, with Cluster of Roses, Tied with Ribbon.

A 18 in. sheaf..... \$3.00
B 20 in. sheaf..... 4.00
C 24 in. sheaf..... 6.00
D 30 in. sheaf..... 8.00

No. 95—Flat Sheaf of Wheat, Tied with Ribbon and Letters, Such as "Father," "Mother," "Sister," "Brother," "Darling," or any Other Inscription Desired.

18 in. sheaf..... \$1.00
20 in. sheaf..... 2.00
22 in. sheaf..... 2.50
24 in. sheaf..... 3.00
30 in. sheaf..... 3.50

No. 96—Wreath, Flat.

A 12 in. asst. flowers.. \$1 to \$2
B 14 in. asst. flowers.. 2 to 3
C 16 in. asst. flowers.. 3 to 4
D 18 in. asst. flowers.. 4 to 5
E 21 in. asst. flowers.. 6 to 7
F 24 in. asst. flowers.. 7 to 9

No. 97—Wreath, on Base.

Measure of Wreath.
A 15 in. asst. flowers.. \$2 to \$3
B 18 in. asst. flowers.. 3 to 6
C 21 in. asst. flowers.. 6 to 8
D 24 in. asst. flowers.. 8 to 12
E 26 in. asst. flowers.. 12 to 14
F 28 in. asst. flowers.. 14 to 18

No. 98—Wreath of Ivy or Galax, with Bunch of Roses Tied with Ribbon.

A 14 in. very h'nds'me. \$2 to \$3
B 16 in. very h'nds'me. 3 to 4
C 18 in. very h'nds'me. 4 to 5
D 21 in. very h'nds'me. 5 to 7
E 24 in. very h'nds'me. 7 to 9
F 30 in. very h'nds'me. 9 to 12

No. 99—Wreath, Solid Style, Decorated.

A 21 in. very fine.... \$6 to \$8
B 24 in. very fine.... 8 to 10
C 27 in. very fine.... 10 to 14
D 30 in. very fine.... 14 to 18

No. 103—Crescent Wreath.

A 16 in. roses & valley \$6 to \$8
B 18 in. roses & valley 8 to 10
C 21 in. roses & valley 10 to 12
D 24 in. roses & valley 12 to 14

WE ALLOW 25 to 35 PER CENT.

FROM ALL PRICES NAMED BELOW, DISCOUNT BEING
BASED ON STYLE OF DESIGN AND SUPPLY OF FLOW-
ERS IN THE MARKET AT TIME ORDER IS PLACED.

We Will Treat You Liberally.

No. 103—Crescent Wreath for Doorway.

Can be used either with or
without crepe.

A small..... \$1.50 to \$2.00
B medium..... 2.00 to 3.00
C large..... 3.00 to 5.00

No. 104—Reclining Wreath, with Dove.

A..... \$6 to \$8
B..... 8 to 12
C..... 12 to 14
D..... 14 to 16
E..... 16 to 18
F..... 18 to 20

LODGE DESIGNS.

No. 105—Masonic Keystone, Slanted on Base and Lettered.

Measure, height of keystone.
Lettered complete—

A 15 in..... \$6 to \$8
B 18 in..... 8 to 10
C 21 in..... 10 to 12
D 24 in..... 12 to 15

No. 106—Masonic, Square and Compass, on Base.

Height, measure.

A 21 in. asst. flowers.. \$6 to \$8
B 24 in. asst. flowers.. 8 to 10
C 27 in. asst. flowers.. 10 to 14
D 30 in. asst. flowers.. 14 to 16
E 33 in. asst. flowers.. 16 to 20

No. 107—Masonic, Mystic Shrine.

Measure, length cimenter.
All solid work, very com-
plete—

A 21 in..... \$10 to \$12
B 24 in..... 12 to 16
C 27 in..... 16 to 20
D 30 in..... 20 to 25

No. 108—G. A. R. Badge.

A 24 in. full length... \$4 to \$6
B 30 in. full length... 6 to 8
C 36 in. full length... 8 to 11

No. 109—Odd Fellows, Three Links on Panel.

Length, measure of panel.
Assorted flowers, lettered,
I. O. O. F.—
A 24 in..... \$6 to \$8
B 28 in..... 8 to 10
C 32 in..... 10 to 12
D 36 in..... 12 to 14

No. 110—Royal Arcanum, Crown on Mound, Lettered.

Length, measure of mound.
Assorted flowers, lettered
V. M. C.—

A 18 in..... \$6 to \$8
B 21 in..... 8 to 12
C 24 in..... 12 to 15
D 30 in..... 15 to 20

No. 111—Knights of Pythias, Badge Design, on Base.

Height, measure.

A 20 in..... \$6 to \$8
B 24 in..... 8 to 11
C 30 in..... 11 to 12

No. 112—Army Knapsack, Lettered.

Regulation size, very com-
plete, \$12.00 to \$15.00.

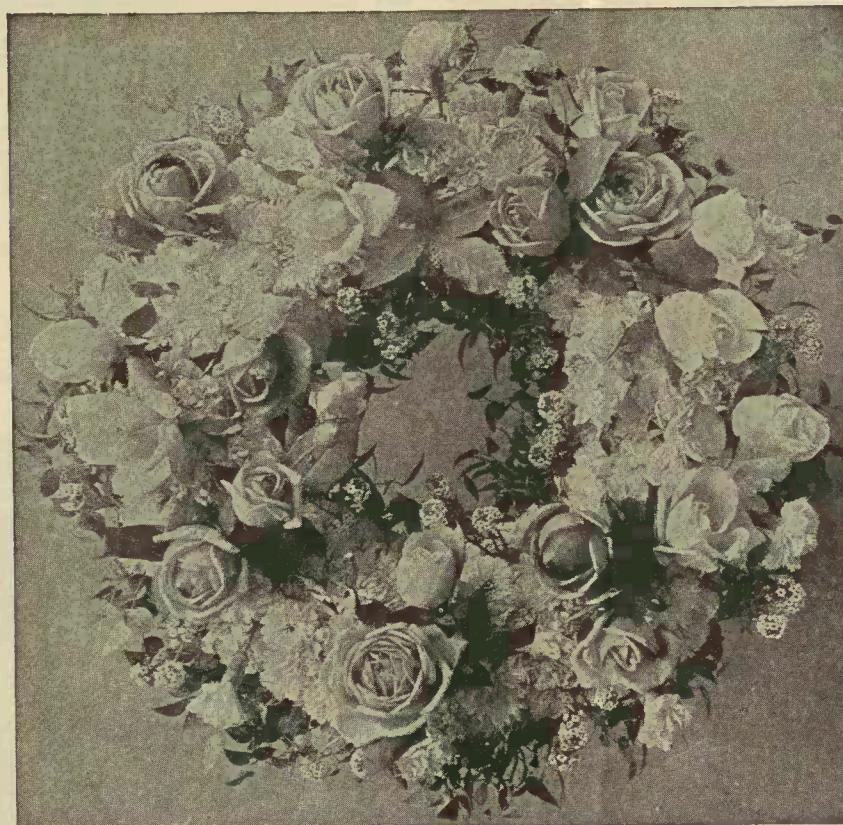
A DAILY SHIPMENT OF CUT FLOWERS FROM 40 TO 60 GROWERS, IN LARGE ASSORTMENT

enables us to furnish this class of work at an extremely low cost, and Florists will find the various Designs, etc., quoted about as cheap as they could make them up. ❧ ❧ ❧

THE making of Designs, etc., for the trade and READY FOR DELIVERY TO CUSTOMER has been a specialty with us for the past ten years and we are prepared to execute orders at short notice. Write, telephone, or telegraph, mentioning number of Design, etc., wanted and we will make immediate shipment with a guarantee that work will be satisfactory in every respect. The following illustrates a Sample order in the event that you wish to purchase by telegraph, viz:

E. F. WINTERSON CO., 45 Wabash Avenue, CHICAGO, ILL.:
One number eighty-three with inscription Father, five, first train. (Signed.) JOHN JONES.

By this we would understand you wanted one 14-inch Pillow with purple letters, Father, in center, to be shipped on train following order (we can supply most any inscription, such as Father, Mother, Sister, etc.), and that you were obtaining \$5.00 for the same, from which price we allow you 25 to 35 per cent. discount. Remember, we furnish designs, etc., complete in every respect and ready to hand over to your customer.



Wreath.



Pillow.

WE INVITE CORRESPONDENCE AND WILL PROMPTLY ANSWER
ALL QUESTIONS PERTAINING TO THIS DEPARTMENT ❧ ❧

CHENILE, CYCAS LEAVES, ETC.

CHENILLE LETTERING.

We are strictly headquarters for this. Write for prices on quantities.

Large Silk, purple, pink, scarlet, white, blue or yellow, 12-yard package	\$0.75
Large Worsted, purple, pink, blue, scarlet, white or yellow, 12 yards, 30c; gross	2.25
Small Worsted, same colors as above, 12 yards, 25c; per gross	2.00

TWISTED CHENILLE.

Medium weight, in all shades, 12 yards, 30c; per gross....	\$2.25
--	--------

CHICKS AND DUCKS.

A genuine novelty for Easter, used in connection with plant baskets, etc. You can not afford to be without them. Imitation chicks and ducks, made of pressed cotton, properly colored, per dozen	\$0.30
Real Chicks and Ducks, stuffed, a clever imitation of live birds, 25c each. Per dozen	2.25

CLOCK FACES.

Hands movable. Very neatly made and exceedingly useful in all classes of work where it is desirable to indicate time. Assorted combination of color, such as black, purple, white or pink. Dials with either gold, silver or lavender hands and figures.



	Each.	Doz.
No. 1, 4 in. in diameter....	\$0.40	\$4.00
No. 2, 7 in. in diameter....	.50	5.00

COTTON WADDING—FOR PACKING FLOWERS.

Per bale of 480 sheets (black)	\$ 8.75
Per bale of 480 sheets (white)	10.50
100 sheets (black)	2.00
12 sheets (black) .....	.30
100 sheets (white)	2.50
12 sheets (white) .....	.35

Prices subject to market change.

WINTERSON'S SPECIAL FLORISTS' DOVES.

(In All Positions.)

Having found it extremely difficult to obtain from suppliers doves of good shape and proper finish, we now employ our own taxidermist and can furnish birds that will appeal to the best trade. We shall continue to carry a limited number of second-class doves to meet the demand of those who require birds for cheap work.

	Each.	Per 6.	Per 12.
First quality	\$1.15	\$6.50	\$12.00
Second quality	1.00	5.50	10.50

We also generally have on hand a limited number of *super-fine quality* Birds, and which we can quote at \$1.25 each, per dozen \$14.50.

FAIRY FLOWERS.

Used largely for Christmas decorations.

	Dozen.	100.
White	\$0.20	\$1.00
Colored (all shades) .....	.30	1.35

Strictly First Quality.



Orlando Cycas Wreath
(Cut shows one-half of wreath.)

CYCAS WREATHS.

These Wreaths are one of the best sellers a florist can have on hand. We have a complete stock and can fill orders promptly. Arrangements of natural flowers can be added to these Wreaths, making them one of the most striking designs ever offered to the public. Order by number, please.

No. 15—15 inches	\$1.00
No. 18—18 inches	1.25
No. 20—20 inches	1.50
No. 22—22 inches	1.75
No. 24—24 inches	2.00
No. 28—28 inches	2.25
No. 30—30 inches	2.50
No. 33—33 inches	2.75
No. 36—36 inches	3.00

Special sizes of these Wreaths made to order. Note our greatly reduced prices on the above sizes.

We
Carry
the
Largest
Stock of
Doves
in the
West



Winter's Special Florists' Doves.



IMPORTED CYCAS LEAVES.

OR

PREPARED PALM LEAVES.

Every progressive florist uses them—knows their attractiveness and value, hence it is quite superfluous to go into details. We import them in immense quantities, and as to price and quality can meet any competition.

Ours are "imported prepared" Cycas, made by a special process, soft and pliable, nice wide leaves, like the natural growth.

We measure the leaf only (without the stem).

NOTE.—There are other so-called Prepared Cycas, merely cut and painted; they get brittle quickly, break and become useless. Do not be misguided.

	Each.	Per Doz.	Per 100.
8 to 12 inches	\$0.05	\$0.40	\$ 3.50
12 to 16 inches .....	.07	.60	5.00
16 to 20 inches .....	.08	.80	6.00
20 to 24 inches .....	.09	1.00	7.00
24 to 28 inches .....	.11	1.20	8.00
28 to 32 inches .....	.13	1.40	9.00
32 to 36 inches .....	.15	1.60	10.00
36 to 40 inches .....	.17	1.80	11.00
40 to 44 inches .....	.20	2.00	12.50
44 to 48 inches .....	.25	2.25	15.00

Subject to change.

Winterson's Special Florists' Fertilizers



"JACK ROSE" Brand

The Bone Meal That Produces Results

Our "Jack Rose" brand Pure Bone Meal is especially recommended to rose growers; however, of course, owing to its **high quality** it is also superior for use in connection with any plant life. This brand of Bone Meal is prepared for us under our own formula and is guaranteed absolutely pure, with none of the gluten or other valuable ingredients removed. We have for the past ten years supplied this brand to the trade, and the best evidence of the fact that it is "the

satisfactory kind" is proved by the many commendations we have had for it, and the further fact that growers who once use it invariably repeat their orders. We stake our reputation on the quality of "Jack Rose" brand Pure Bone Meal, and you will be making no experiment in trying it. (Samples mailed free.)

GUARANTEED ANALYSIS.

Ammonia 4% to 5%
Phosphoric acid 23% to 26%
Equal to bone phosphate 50% to 60%
17% immediately available and soluble in water.

50 lb. bag	\$ 1.25	500 lb. bag	\$ 8.00
100 lb. bag	2.00	1,000 lb. ½ ton	15.00
200 lb. bag	3.50	2,000 lb. 1 ton	27.50

BLOOD AND BONE.

Used by many of the best and largest growers throughout the country on account of its large percentage of ammonia and available phosphate, which makes it quick acting. This is composed of pure tankage or blood and first grade bone meal in proper proportions to stimulate root growth and produce a strong color in blooms.

GUARANTEED ANALYSIS.

Ammonia 6½% to 7½%
Bone phosphate 25 % to 35 %
50 lb. bag

50 lb. bag	\$ 1.25	500 lbs.	\$ 9.00
100 lb. bag	2.00	1,000 lbs.	16.00
200 lb. bag	4.00	2,000 lbs.	30.00

PULVERIZED SHEEP MANURE.

A most effective fertilizer and largely used by the best growers, both as a top dressing and in the manure tanks. We handle but one grade of this important fertilizer, and this is Pure Sheep Manure. No dirt, no weed seeds, nothing but what will give results. Sheep manure is a perfect fertilizer containing all the necessary plant foods which are lacking in most soils.

GUARANTEED ANALYSIS.

Ammonia 3¼% to 4 %
Available Phos. Acid 1½% to 2 %
Actual Potash 1¾% to 2½%
100 lb. bag

100 lb. bag	\$ 1.50	1,000 lbs. ½ ton	\$ 9.00
500 lb.	5.00	2,000 lbs., 1 ton	16.50

WINTERSON'S PURE BONE FLOUR.

This is practically the same as our "Jack Rose" Brand Pure Bone Meal, excepting that it is ground to a very fine dust or powder, which makes it especially valuable for use in liquid form or for mixing with other fertilizers where quick action is required.

GUARANTEED ANALYSIS.

Ammonia 2½% to 4%
Phosphoric acid 23 % to 26%
Equal to bone phosphate 50% to 60%
17% immediately available and soluble in water.

50 lb. bag	\$ 1.35	500 lbs.	\$ 8.50
100 lb. bag	2.25	1,000 lbs.	16.00
200 lb. bag	4.00	2,000 lbs.	30.00

NITRATE OF SODA.

This is a powerful and quick acting fertilizer, and should be used with great care. We guarantee ours to be genuine.

GUARANTEED ANALYSIS.

Ammonia 19%
Immediately available and soluble in water.

5 lbs.	\$.30
25 lbs.	1.25
50 lbs.	2.00
100 lbs.	3.50
500 lbs.	17.00
1,000 lbs.	33.00

Prices subject to market fluctuations.

WINTERSON'S "EMERALD" BRAND LAWN AND GARDEN FERTILIZER.

Florists will find this a most profitable fertilizer to carry for retail sales. The quality which we supply will produce excellent results and our prices leave you a good margin of profit.

"EMERALD" BRAND LAWN FERTILIZER.

10 lbs for 1,000 sq. feet of lawn, or 500 sq. feet of garden.
25 lbs for 2,600 sq. feet of lawn, or 1,200 sq. feet of garden.
50 lbs for 5,000 sq. feet of lawn, or 2,500 sq. feet of garden.
100 lbs for ¼ acre of lawn, or ⅛ acre of garden.
2,000 lbs for ½ acre of lawn, or ¼ acre of garden.

Price: F. O. B. Chicago, 25 lbs., 75c; 50 lbs., \$1.25; 100 lbs., \$2.25; 300 lbs., \$6.00; 500 lbs., \$9.50; 1,000 lbs., \$18.50; 2,000 lbs., \$36.50.

BOWKER'S PLANT FOOD.

Put up in handsomely lithographed packages, and owing to the fact that it has been extensively advertised in various magazines throughout the country as well as being an article of real merit, dealers will find it profitable to keep a stock on hand.

½ lb. package, each, 12c; dozen	\$1.15
1 lb. package, each, 20c; dozen	2.15

HARDWOOD ASHES.

The benefits to be derived from their use is due to the large amount of Potash they contain. Our ashes are from Hard Wood and not to be compared with soft pine ashes, which invariably contain properties extremely injurious to plant life. The country is flooded with "cheap wood ashes," the majority of which are extremely dangerous to plant life for the above named reasons.

GUARANTEED ANALYSIS.

Actual Potash 5% to 7%
100 lb. bag \$ 1.50 1,000 lbs., ½ ton \$10.00
500 lb. bag 6.00 2,000 lbs., 1 ton 18.00

CLAY'S AVAILABLE IMPORTED FERTILIZER.

5 lbs., 50c; 10 lbs., 80c; 25 lbs., \$1.80; 100 lbs., \$6.25.
Dried Blood. A very effective and quick-acting stimulant. Used as a top dressing or in liquid form, it is unexcelled for roses, carnations and pot plants of all kinds. We have the genuine.

50 lb. bag	\$ 2.00	500 lb. bag	\$15.00
100 lb. bag	3.50		

GUARANTEED ANALYSIS.

Nitrogen 16 to 18%

HORN SHAVINGS.

Most florists have awakened to the benefits to be derived from this valuable stimulating fertilizer, especially when used in connection with palms. An occasional application of Horn Shavings gives to plants that bright dark green color which indicates perfect health.

5 lbs., 25c; 25 lbs., 75c; 100 lbs., \$2.50.

PERUVIAN GUANO.

A well known and extremely active Fertilizer, and should be used with great care.

5 lbs., 40c; 10 lbs., 60c; 25 lbs., \$1.00;
100 lbs., \$3.50.

THE KINNEY PUMP.

Nearly all florists are familiar with this ingenious device, so easily connected with the ordinary hydrant hose, thus enabling one to spray effectively an entire house in a few minutes. It is made of brass and will last for years. For the even distribution of Liquid Manure nothing can be used to give more satisfactory results. Illustrations and further particulars on application.

Price, complete \$3.00
May be sent by mail, in which case add 16 cents for postage.

NOTE.—All prices quoted on this page are subject to market fluctuations; however, there is little likelihood of a change during the ensuing year. Write for latest quotations on quantities.

"JACK ROSE" Brand Bone Meal
FOR THE FLORIST WHO IS LOOKING FOR RESULTS.

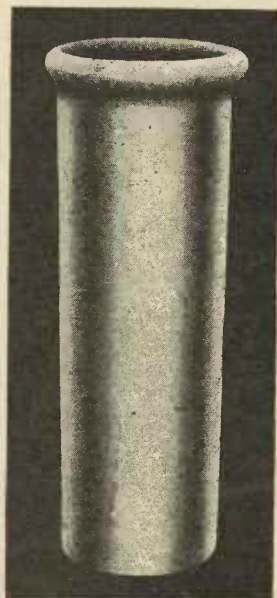


FIBRE VASES, PLANT TUBS, GLAZING TOOLS, ETC.

FIBRE WARE.

Florists throughout the country are so well acquainted with this ware that it needs no introduction. They are clean, durable and almost unbreakable. We call special attention to the White Fibre Vases (see cut), where an artistic store vase is desired.

WHITE FIBRE VASES.



Fitted with handles so they can be easily moved.
12 inch, per dozen\$ 8.00
14 inch, per dozen 11.00

FLORISTS' INDURATED FIBRE VASES.

These vases are light, strong, of good appearance, easily kept clean and will not break as easy as earthen vases.



Florists' Vases (10 sizes).

No.	Size	in. deep	per crate of 6	Each
No. 0	13	in.	per crate of 6	\$2.25
No. 1	11	in.	per crate of 6	1.65
No. 2	9 1/2	in.	per crate of 6	1.45
No. 3	6 3/4	in.	per crate of 6	1.20
No. 4	5 1/4	in.	per crate of 6	.90
No. 5	16	in.	per crate of 6	2.20
No. 6	12	in.	per crate of 6	1.75
No. 7	10	in.	per crate of 6	1.55
No. 8	18	in.	per crate of 6	2.50
No. 9	22	in.	per crate of 6	3.75
No. 10	29	in.	per crate of 6	8.50

Nos. 9 and 10 come only one to a crate.

FIBRE WARE. SAUCERS.

PRICE LIST FIBRE FLOWER-POT SAUCERS.

	Per 100.	In Crate.
4 inch	\$ 6.00	100
5 inch	7.50	100
6 inch	7.75	100
7 inch	8.00	100
8 inch	8.80	100
9 inch	9.40	50
10 inch	10.40	50
12 inch	11.00	25
14 inch	13.00	12
16 inch	30.00	12
18 inch	35.00	12
11 inch, shallow	9.10	24
12 inch, shallow	10.00	24
13 inch, shallow	12.00	24
14 inch, shallow	15.00	24

These are mounted upon ball-bearing casters and furnish an easy and ready means of moving heavy plants in permanent or temporary locations.

NOTE—When ordering Fibre Ware Vases please give dimensions as well as number opposite sizes.

FIBRE WARE ROLLING STANDS.

The four smaller sizes have a detachable and strongly made metal base, so that a new dish may be used in place of one damaged or broken, the enameled Steel Stand and Casters going separate.

The two larger sizes have the Casters securely attached to the shallow dish.

PRICE LIST ROLLING STANDS.

	Each.	Doz.
12 inch	\$0.50	\$ 5.50
14 inch	.60	7.00
16 inch	.75	8.50
18 inch	.85	9.50
20 inch	1.00	11.50
22 inch	1.25	14.25

FOIL.

Winterson's Tin Foil (none better), sold by us for the past ten years. Florists who once use it will have no other. Guaranteed to contain as many feet to the pound as any first-class foil on the market.

Prices:

5 or 7 inches.

1 pound	\$0.10
10 pounds	.95
25 pounds	2.25
50 pounds	4.25
100 pounds	8.00

Prices on tin foil subject to change without notice.

VIOLET FOIL.

Original pattern, correct violet shade.

1 pound	\$0.50
10 pounds	4.50

WINTERSON'S GREEN FOIL.

Same quality as Violet foil. A very exact shade of foliage green endorsed by leading florists all over the United States.

1 pounds	\$0.50
10 pounds	4.50

KLOKNER'S PEERLESS GLASS REPAIR CLAMP.

Its use obviates dropping out or sagging of cracked panes. Can be adjusted from inside of greenhouse. Mends cracked glass immediately. Once used, always used. Cheap and indestructible. Made of zinc. Saves labor and glass. Reduces coal bills. In fact, it is one of the best friends that you ever had.

150 for	\$1.00
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GLAZING TOOLS AND SUPPLIES.

Twemlow's Putty.

The use of Twemlow's old English glazing putty makes glazing permanent.

For embedding glass in sash or for filling cracks or seams in roof joints, or frames of greenhouses or hot beds.

Used in machine or bulb, it makes a solid bed, impervious to moisture, and holds glass in its place and will stop any crevice or fault.

"A very old article, made when the demand was for goods of substantial quality."

1 gallon	\$1.25
5 gallons	5.90
10 gallons	12.00
20 gallons	23.00

GLAZIERS' POINTS.

Original Van Reyper Points. No rights or lefts.	
Price, per box of 1,000	\$0.60
By mail	.75
In lots of 5,000, by express, per 1,000	.55

GLASS CUTTERS.

Glass Cutter and Glazing Tool	Each, \$0.10
Glass Cutter and Glazing Tool	Per doz., .90
Universal Diamond—	

No. 1 Cuts single strength	\$3.50
No. 2. Cuts single strength	4.00
No. 3. Cuts double strength	5.00

The "Universal Diamonds" are the best and most reliable cutters on the market

Putty, 20 pounds	\$0.70
50 pounds	1.60
100 pounds	2.75
Putty knives	Each, .25
Putty knives	3 for .65

SCOLLAY'S PUTTY BULB.

A useful tool similar to the well known Scollay Sprinkler, with a tube in place of spray for applying liquid putty in glazing greenhouses.

Each	\$0.75
By mail	.85

MASTICA.

For glazing greenhouses. One gallon covers 290 feet, running one side.

1 gallon	\$1.25
5 gallons	5.75
10 gallons	11.00
Mastica machine	1.25

GRAFTING WAX.

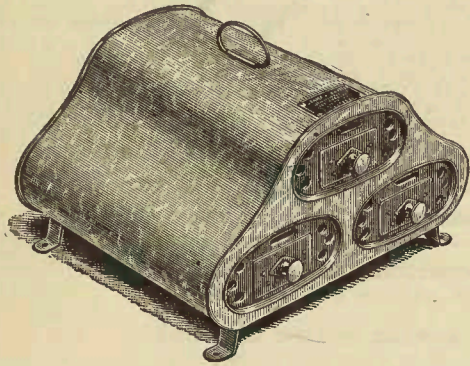
1/2 pound cakes	.20
1/4 pound cakes	\$0.12

FIBRE PLANT TUBS.

A new specialty. Designed for the parlor. Is light, durable and perfectly dry. In every way better than the old-fashioned wood tub. Strong, light and non-breakable. Will outlast all others.

LEHMAN'S WAGON HEATERS.

INDISPENSIBLE TO FLORISTS WHO HAVE DELIVERY WAGONS.



NO. 10 HEATER.

This Heater is especially adapted to floral delivery wagon where an unusual amount of heat is required; however, only one of the drawers may be used at a time where less heat is required. It is best in the long run to buy a No. 10, which weighs 15 pounds and costs only \$7.25.

LEHMAN'S COAL.

GUARANTEED.

PRICE LIST OF COAL.

Lehman's Coal in boxes of 1 dozen bricks (whole bricks only).....	\$0.75
No. 2 cases, per case (containing 100 bricks cut in 1/2).....	6.00
No. 3 cases, per case (containing 100 bricks cut in 1/3).....	6.00
In cases containing 12 boxes (1 dozen whole bricks in each box).....	9.00
In cases containing 24 boxes (1 dozen whole bricks in each box).....	18.00

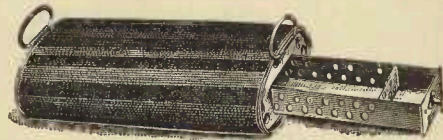
It burns without flame and produces neither smoke, soot nor odor. It may be extinguished and relighted at will and is a specially prepared compound; each brick is 7 1/4 inches long, 2 1/2 inches wide, 1 1/4 inches thick, and will heat your carriage or wagon at an average cost of 1/2 cent per hour.

In ordering cases containing 100 bricks, state size of coal wanted, otherwise full bricks will be sent.

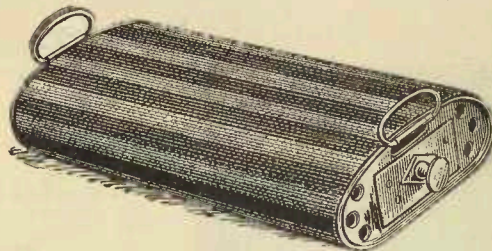
Each case contains one size coal only. **No assortment.**

PLAIN FACTS.

The Lehman Heater will make a wagon absolutely comfortable in the coldest weather. It is an absolute protection against frost. It will give a continuous heat for fifteen hours. It is operated at a cost of 1/2 cent per hour. It renders danger from fire impossible. It is absolutely unbreakable. It is constructed without Solder or Castings. It may be heated and ready for use within a few minutes. It will last a lifetime.



NO. 3 HEATER OPEN.



NO. 3 WAGON HEATER.

The above Heater will keep any ordinary flower wagon warm at a trifling expense per hour. No more frozen flowers. No. 3 weighs 8 pounds and costs only \$3.75.

RUBBER HOSE.

ELECTRIC NON-KINKABLE.

Non-Kinkable made of pure rubber and does not crack or scale. This hose has come into general use on account of its superior quality. "Electric" will pay better in the long run than most rubber hose in the market.

PRICE 3/4 OR 1/2 INCH.

1 to 24 feet.....	18c per ft.
25 to 49 feet.....	17c per ft.
50 to 99 feet.....	16c per ft.
100 to 400 feet.....	15 1/2c per ft.
Standard Couplings free with 25 feet or over; sample mailed free, if desired.	

WINTERSON'S "JACK ROSE" BRAND.

This Hose is manufactured by one of the best firms in the country and we can honestly say that it is "the best Hose ever offered for the money." 3/4-inch, coupled in 50-foot lengths....14c per ft.

"WHIRLPOOL" BRAND.

An old favorite and still preferred by many. 3/4-inch, per 100 feet.....\$12.00

ACME HOSE COUPLERS.

No necessity to discard old couplers. Place one of these on every hydrant and faucet, also on the "nib" of each section of hose. Now place a No. 4 coupling in the old style socket coupling, one for each section of hose, then in one second you can connect or disconnect to hydrant or faucet or to one another any or all sections of hose.

Nos. 1 and 2 are used only on new hose when the old style couplings have been discarded throughout. In this case, however, it is necessary to fit every faucet and hydrant with a No. 3 Acme, the same as though No. 4 was to be used along with the old couplers.

They are inexpensive. If you have ten faucets, then you need ten No. 3's, which will cost you \$1.00. You have four sections of hose and need four No. 4's. They will cost 80c. For \$1.80 you fit your entire house with Acme Couplers, and they are indestructible.

PRICES.

No. 1, each.....	\$0.12	Dozen.....	\$1.10
No. 2, each.....	.10	Dozen.....	.75
No. 3, each.....	.10	Dozen.....	.75
No. 4, each.....	.12	Dozen.....	1.10

Special price in 100 lots.

NOTE.—We attach these to all hose quoted in this catalogue free of charge, when requested.

COOPER HOSE MENDERS.

When your hose bursts cut out the bad place, insert a Cooper, push the hose ends together and all is done. It will never pull apart, the diameter has not been reduced, no wires to catch on everything, no pipe to rust and rot the hose, a sound, sensible joint good for all time, and when the hose is used up cut out the Coopers and they are good for the new hose when it gets leaky.

Each.....	\$0.08
Per dozen.....	.75
Per 100.....	6.00

Either in 3/4 or 1/2 inch.

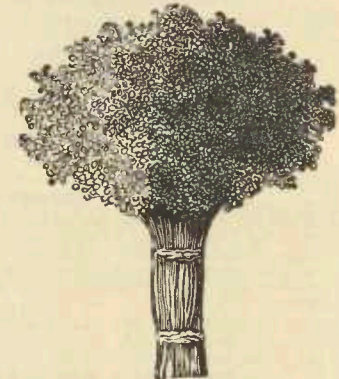
Jones Hose Menders, per dozen.....	\$0.50
Childs' Rainmaker Nozzle, each.....	.25
Caldwell's Hose Wires, per dozen.....	.20
Rubber Washers, per pound.....	.80
Boston Nozzle (best floral nozzle), each.....	.50

WINTERSON'S DOUBLE-POINTED TOOTH-PICKS.

Used by all "up-to-date" Florists.	
3 boxes.....	.25
Per box.....	\$0.10
Per case (100) boxes.....	5.00

IMMORTElLES.

Direct Importations.



	Per bunch.	Dozen.	100.
White, best quality.....	\$0.25	\$2.75	\$22.50
Purple, scarlet.....	.25	2.75	22.50
Pink, lavender.....	.25	2.75	22.50
Blue, black.....	.25	2.75	22.50
Green, brown.....	.25	2.75	22.50
Orange.....	.25	2.75	22.50
Yellow, natural flowers.....	.25	2.50	20.00

Special price made on case lots of 125 bunches. We guarantee our Immortelles to be strictly first-class in every respect.

PERISHABLE CUT FLOWER LABELS.

Printed in your name, using the Red Leaf cut adopted by all leading florists as an emblem of the trade. 10 1/4 x 5 1/4. 1,000 for.....\$4.00

POT LABELS.

Guaranteed strictly first grade, made of clear wood.

4 inches, plain.....	\$0.50 per 1,000
5 inches, plain.....	.60 per 1,000
4 inches, painted.....	.70 per 1,000
5 inches, painted.....	.95 per 1,000
6 inches, painted.....	1.20 per 1,000
8 inches, painted.....	3.70 per 1,000
10 inches, painted.....	4.80 per 1,000
12 inches, painted.....	6.00 per 1,000
3 1/2 inches, notched labels.....	.50 per 1,000
3 1/2 inches, notched labels, tree labels (cop. wired).....	1.00 per 1,000

LABEL PENCILS.

Indelible.

Writing won't wash off.	
Each.....	\$0.10
Dozen.....	\$1.00
Fitted with protection caps.	

PEAT.

Azalea or muck peat, per barrel.....	\$1.50
Orchid peat (fern), per barrel.....	2.50
Leaf mold, clean, per barrel.....	1.50

WIRED TOOTHPICKS.

Great time savers. Now generally used and you can not afford to be without them. Per box of 10,000.....\$1.50

IF YOU ARE A BUYER OF CUT FLOWERS DON'T FAIL TO GET OUR WEEKLY LIST.

It is Absolutely Free for the Asking.

INSECTICIDES.

SULPHO-TOBACCO SOAP.

An effective article for the destruction of green fly on house plants, making it an excellent seller over your retail counter.

8 oz. cake	Doz., 1.75	Retails at.....	.20 each
3 oz. cake	Doz., \$.75	Retails at.....	\$.010 each
10 lb. cake			2.50 each

We also furnish 25 booklets, "Window Gardening," with every order for a dozen cakes.

WHALE OIL SOAP.

1 lb.....	\$.010	100 lbs.....	\$7.50
10 lbs.....	.80		

APHIS PUNK, NIKOTEEN.

For destroying insect life on plants and flowers. Aphis Punk is said to be absolutely free from ammonia, which causes injury to delicate plants when heavy tobacco is used. It is especially recommended for roses, carnations, chrysanthemums, heliotrope, smilax and ferns. Three rolls are sufficient to smoke a 100-foot house.

Per package of 12 rolls...	\$.60	12 dozen rolls.....	\$6.50
3 dozen rolls.....	1.70		

Directions with each order.

BORDEAUX MIXTURE.

Its use prevents black spot, rust and mildew.

Per quart	\$.025
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BELLOWS FOR APPLYING INSECTICIDES.

Hammond's No. 1.....each,	1.25	Hammond's No. 2.....each,	\$2.00
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FIR TREE OIL.

(Fir Tree.) An insecticide used with success by many for mealy bug, scale, black and green fly, lice slugs, etc.

1/2 pt.....	\$.35	1 qt.....	\$1.00
1 pt.....	.60	1 gallon	3.50

POSTITE.

A good reliable preventative and cure for mildew and fungus diseases.

5 lbs.....	\$.60	10 lbs.....	\$1.10
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FUMIGATING PAN.

For Applying Fumigators.

Size 10x10, each	\$.040
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GRAPE DUST.

A well known article for mildew.

5 lbs.....	\$.30	10 lbs.....	\$.50
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Special quotations made in barrel lots of 5-pound packages on request.

HELLEBORE POWDERED—WHITE.

Less poisonous than Paris Green and safer to use when fruit and vegetables are nearly ripe.

Per lb.....	\$.20	10 lbs.....	\$1.70
5 lbs.....	.90		

KEROSENE EMULSION.

One of the best insecticides for all soft-bodied sucking insects, feeding openly so as to be within reach of actual contact, such as plant lice, flea, beetles, aphis, green fly, mealy bug; also for insects on fruit trees, including San Jose scale.

Per 2-quart can.....	\$.35	Per 5-gallon can.....	\$4.00
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LEMON OIL.

Used to eradicate mealy bug, red spider, scale, thrip, worms and slugs.

1/2 pt. can	\$.25	1 gallon can	\$2.00
1 pt. can .....	.40	5 gallon keg	9.00
1 qt. can .....	.75		

"NICO-FUME."

A Tobacco Paper for Fumigating.

Paper saturated with high strength Nicotine is undoubtedly the best and easiest possible method of fumigation. "Nico-Fume" is not only made of the strongest extract of Tobacco and evenly distributed on the paper, but it is put up in friction top tins so that it is not possible for the Nicotine to evaporate. This is of great importance, as it is well known that Nicotine so applied, if exposed, will soon lose its strength. Full directions with every package. Price:

24 sheets	\$.75	288 sheets	\$6.50
144 sheets	3.50		

Special rates to large consumers.

NICOTICIDE.

Fumigating compound for killing all kinds of insects on plants in greenhouses and frames.

1 pint, sufficient for 32,000 cubic feet of space.....	\$ 2.50
1/2 pint, sufficient for 16,000 cubic feet of space.....	1.25
4 ounces, sufficient for 8,000 cubic feet of space.....	.70
Per gallon	15.00
Fumigators for above, each.....	.50

NIKOTEEN.

Use same as Nicoticide.

Pint	\$1.50	Per original case, 10 pints	\$13.00
3 pints	4.25		

"ROSE-LEAF" INSECTICIDE.

Extract of Tobacco.

Pint can	\$.30	1-gallon can	\$1.25
Quart can .....	.50	5-gallon can	4.25

SLUG SHOT.

(Hammond's.) A sure destroyer of garden bugs and a ready seller over the counter.

5 lb. bag.....	\$.25	25 lbs.....	\$1.15
10 lb. bag.....	.50	50 lbs.....	2.25

SULPHUR (FLOUR OF).

Full barrels of about 200 pounds at 3 1/2 cents per pound.

Write for special quotations as the market prices vary.

10 lbs.....	\$.60	100 lbs.....	\$3.75
50 lbs.....	2.00		



PEERLESS SULPHUR BLOWER.

Most effective, rapid and economical way of applying sulphur or any powder. A 200-foot rose house can be sulphured evenly in 10 minutes.

Price, complete	\$4.00
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TOBACCO STEMS.

These prices subject to change without notice on account of the uncertain supply of this article.

100 lbs.....	\$1.50	1,000 lbs.....	\$10.75
500 lbs.....	6.25		

TOBACCO DUST.

One of the best remedies for green and black aphis, fleas, beetles, etc.

5 lbs.....	\$.25	100 lbs.....	\$2.25
10 lbs.....	.40		

TO-BAK-INE FUMIGATING PAPER.

An absorbant paper strongly saturated in pure nicotine.

1 box of 12-36 in. sheets.....	\$.60
1 case of 144-36 in. sheets.....	6.50

TO-BAK-INE DUSTING POWDER.

For sprinkling or dusting purposes only and will not burn for fumigation.

50 lb. bag.....	\$1.50	100 lb. bag.....	\$3.00
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KNIVES.

Budding—Imported, black handle, ivory tip.....	Each. \$0.75
English Style—Ivory handle.....	per doz., \$11.50; 1.00
Propagating—English style, ivory handle.....	per doz., 11.50; 1.00
English Style—Ivory handle, two bladed (budding and propagating)	1.50
Pruning—English Stag handle, No. 1.....	1.10
Nurserymen's Pruner—Stationary blade, No. N.....	.50
Nurserymen's Heavy Pruner—No. 099.....	.85
German, extra strong .....	.60
Two-bladed, stag handle, with pruning and budding blade	1.00
Three-bladed, stag handle, with pruning and budding blade	1.25
Putty Knife—No. 120; a very good tool. 3 for 65 cents.....	.25

KRICKS' IMMORTELLE LETTERS.

2-inch, purple, each.....	\$0.03	Full 100	\$2.50
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IMMORTELLE STRING LETTERING.

Yard, 30c; 4 yards, package, 90c; 6 for.....	\$5.00
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BOSTON SCRIPT LETTERS.

Note greatly reduced price.			
Father	Mother	Brother	Sister
Baby	Friend	My	Rest
Husband	Wife	Our	At Rest
Grandpa	Grandma	Darling	Dear
Finis	Odd Fellows and Masonic	Designs.	
3c per letter.			

FELT RIBBON LETTERS.

Handy and very pretty. One-inch gummed purple or white Felt Letters.

Per 100	\$.80	Per 1,000	\$6.50
Per 500	3.75		

Felt Script Words, gummed, 2 1/2c per letter.

GILT RIBBON LETTERS.

Neat and easily applied. One-inch gummed.

Per 100	\$.80	Per 1,000	\$6.50
Per 500	3.75		

NEW PATENT FELT SCRIPT LETTERS.

Same style as Felt Block Letters and adjusted precisely the same. Admirably adapted for Wheat Sheaves and other funeral designs. Color, purple.

Rest	At Rest	Father	Friend
Mother	Sister	Brother	Peace
etc.		Per letter, 2c.	

BOSTON FLORISTS' LETTERS.

This letter is rapidly gaining in popularity; patent fastener with each letter. Can supply block letters either 1 1/2 or 2 inches; also figures.

Price, per 100	\$2.00
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KORAL SCRIPT LETTERS.

Now generally used throughout the country and recognized as the best Script Letter in the market.

Father	My	Uncle	Peace
Mother	Asleep	Aunt	Son
Sister	Grandfather	Daughter	Shopmate
Brother	Grandmother	Cousin	Playmate
Wife	Grandpa	Schoolmate	Papa
Husband	Grandma	Classmate	Mamma
At Rest	Baby	Comrade	Beloved
Rest	Finis	Darling	Sleeping
Our	Friend	Dear	

3 1/2c per letter.

KORAL EMBLEMS.

Each.	Each.		
Square and Compass.....	\$0.25	Young Men's C. A.....	\$1.00
Three Links, F. L. T.....	.25	Knights of Columbus.....	1.50
Grand Army Badge.....	1.00	Knights of Labor.....	.75
Mechanics .....	.25	Elk's Head.....	.25
Triangle .....	.25	A. O. U. W.....	.75
Royal Arcanum.....	1.00		

Miscellaneous Items.

MATCH STICKS. 1000.

5-inch	\$0.50
12-inch .....	.75
18-inch	1.00
Natural wood or dyed green. Note which you wish in your orders.	

MOSES.

Dyed Lycopodium, 10 lbs., \$3.50; per lb..	\$0.50
French green moss, imported, pkg., 10c;	
per dozen .....	.75
Sheet moss, fresh, for hanging baskets or	
windows, per bale or barrel.....	2.50

MOSS, SPHAGNUM.

Winterson's Badger Brand Supplied.

(None better.)

1 bale.....	\$1.00	6 bales.....	\$5.00
3 bales.....	2.75	12 bales.....	9.00
Special price on 100 bale lots and carload lots (about 400 bales).			

MOSS WREATHS—GREEN.

IMPORTED.

Excellent for Christmas and Decoration Day use. Well made and durable.

	Doz.	100
10-in. (outside to outside).....	\$1.25	\$ 8.00
12-in. (outside to outside).....	1.40	9.50
14-in. (outside to outside).....	1.60	11.50
16-in. (outside to outside).....	1.90	14.00
18-in. (outside to outside).....	2.40	18.50
20-in. (outside to outside).....	3.00	22.50

PAPER FOR FLORISTS.

Waxed Manilla Paper, finest quality, 24x36, per ream (480 sheets).....	\$1.40
Waxed Manilla Paper, second quality, 24x36, per ream (480 sheets).....	1.25
White Wax Paper, the best quality made, 24x36, per ream (480 sheets).....	1.75
White Wax Paper, second quality, 24x36, per ream (480 sheets).....	1.40
Colored Wax Paper, first quality stock, 24x36, per ream (480 sheets).....	1.85
We can furnish this in nile green and red.	

SNOW FLAKE WAX PAPER IN ROLLS.

Quality: First grade white wax, guaranteed not to stick in the roll. We carry the following sizes:

Size of roll.	Approx. weight per roll.
6 in.	14 lbs.
9 in.	17 lbs.
12 in.	25 lbs.
15 in.	31 lbs.
18 in.	36 lbs.
20 in.	40 lbs.
24 in.	50 lbs.
30 in.	61 lbs.
36 in.	70 lbs.

Price, 14c per lb.

The cheapest way to buy Wax Paper. No waste.

PAPER—Continued

MANILLA TISSUE PAPER IN ROLLS.

Like Wax Paper in rolls it saves space, paper and time; always ready for use, cut to exact length. Supplied in the following sized rolls:

9 in. 24 in.
12 in. 30 in.
18 in.

Price, 10c per lb.

Winterson's Am. Beauty Tissue Paper, cream white, an extra quality, 24x36, per ream (480 sheets), \$0.60; 10 reams....\$5.00
First quality White Tissue Paper, 24x36, per ream (480 sheets), \$0.90; 10 reams.. 8.25
First quality Colored Tissue Paper, 24x36, per ream (480 sheets)..... .90

We can furnish this in lavender, nile green, pink, scarlet and purple. If any of our customers want paper in reams 18x24 we can furnish same at equally as reasonable prices.

For crepe and waterproof papers see heading Pot Coverings.

EXPRESS PAPER.

(Heavy, for Wrapping Boxes, etc.) Per lb.
40x48, 25-lbs. and upward, and 48x60....\$0.04
Less than 25 lbs..... .05

FIBRE PAPERS.

NO. 1 FIBRE IN ROLLS.

The most convenient form in which to handle paper. It is economical. No waste. You tear it to the right length.

Width.	Price.
9 in., 18 lbs.....	\$0.75
12 in., 25 lbs.....	1.00
15 in., 30 lbs.....	1.15
18 in., 36 lbs.....	1.35
20 in., 40 lbs.....	1.50
24 in., 48 lbs.....	1.90
30 in., 60 lbs.....	2.30
36 in., 68 lbs.....	2.60

WHITE FIBRE IN ROLLS. WATER-PROOF WHITE PAPER, STRONG AND DURABLE.

Width.	Per roll.
12 in., 24 lbs.....	\$1.20
15 in., 30 lbs.....	1.50
20 in., 40 lbs.....	2.00
24 in., 48 lbs.....	2.40
30 in., 60 lbs.....	3.00

Prices subject to market change.

PAPER CUTTER AND RACK.

These we furnish in 6 in., 9 in., 12 in., 15 in., 18 in., 20 in., 24 in., 30 in. and 36 in., at \$1.25 each.

PLANT BED CLOTH.

An excellent substitute for glass, and being light can be easily and safely shipped to sections of the country where it would be impossible to send sash.

	Per yd.
Light, 20 yards and upward.....	\$0.05
Light, 60 yards and upward.....	.04½
Medium, 20 yards and upward.....	.08
Medium, 60 yards and upward.....	.07½
Heavy, 20 yards and upward.....	.12
Heavy, 60 yards and upward.....	.10½

We do not sell less than 20 yards of a kind, as it comes in 40 and 60 yard lengths. Samples on application.

PLANT STAKES.

(Galvanized.) Write for prices.

PINS FOR FLORISTS.

VIOLET OR BLACK.

Put up in boxes of 250. Made especially for florists' use, having strong elastic wires and solid heads. Per 1,000

1 inch	\$0.50	3 inch	1.50
1½ inch .....	.75	3½ inch	1.75
2 inch	1.00	4 inch	2.00
2½ inch	1.25		

PEARL CORSAGE PINS.

Used largely with violets, but can be used whenever flowers are worn. Supplied in the following shades:

Pearl (white).	Black (gun metal).
Pink (shell).	Violet (parma).
Blue (turquoise).	

40c per dozen.....\$4.00 per gross
No less than a dozen of a color sold.

POT COVERINGS.

Decorated Crepe Paper—Fine for Easter, etc.

1 fold, 10 ft.	\$0.15
12 folds, 10 ft.	1.60
100 folds, 10 ft.	12.00

Chicago Crepe Tissue—Best Crepe Tissue ever offered, full 10 ft. rolls. All shades, double strength.

Per dozen full rolls	\$0.75
Per 100 full rolls	6.00

NINE-INCH CHICAGO CREPE.

Ready for instant use, one edge fancy. This comes in all the floral shades, each bolt 10 feet long.

Per dozen bolts \$0.50	Per 100 bolts ... 4.00
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WINTERSON'S CREPE MATCHET.

For Waterproof Pot Covering.

No discoloration when plants are sprinkled. Stands and stays right where you put it.

Per roll	\$0.25	12 rolls	2.40
Ten feet to the roll. All shades in stock.			

WINTERSON'S TWO-TONED VELVET CREPE

It is especially useful on bulbous stock and Easter Plants.

Per roll	\$0.30	12 rolls	3.00
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WATERPROOF PLEATED PAPER.

This Pleated Paper is something new. We recommend it very highly for draping plants and palms. It comes in the following shades: White, Pink, Scarlet, Lavender, Purple, Nile Green, Moss Green and Yellow, Cardinal, Apple Green, American Beauty.

Price, per dozen rolls\$3.00

PORTO RICAN MATS.

	Size, 26x32.	Dozen.	100
Fancy weave mats		\$2.50	\$19.00
Plain mats		2.00	16.00
Send for samples.			

FLOWER POTS—STANDARD.

Size.	Price per 1,000.	No. of Pieces in crate.
1½ inch	\$0.50 3.00	4,000
2 inch	3.00 3.50	2,500 to 3,000
2½ inch	2.50 4.00	1,800
3 inch	4.00 5.25	1,000
3½ inch	5.00 6.00	700
4 inch	7.00 7.50	475
4½ inch	8.00 9.50	350
5 inch	12.00 14.50	250
6 inch	20.00 22.50	150
Per 100		
7 inch	4.00 5.00	99
8 inch	6.00 8.00	54
9 inch	8.00 11.00	42
10 inch	13.00 13.75	24
11 inch	18.00 17.00	16
12 inch	28.00 20.00	12

2x2½ inch Rose Pots, \$3.50 per 1,000.

SAUCERS.

4 inch, per 100..	\$0.50	6 inch, per 100..	1.00
5 inch, per 100..	75 1.25		

BULB PANS-AND AZALEA POTS.

	Per 100.
5 inch Bulb Pans.....	1.50 1.25
6 inch Bulb Pans.....	2.00 3.30
7 inch Bulb Pans.....	2.50 5.50
8 inch Bulb Pans.....	3.00 7.60
10 inch Bulb Pans.....	4.00 10.80
12 inch Bulb Pans.....	5.00 15.75
5 inch Azalia Pot	1.00 2.50
6 inch Azalia Pot	2.00 3.50
7 inch Azalia Pot	3.00 8.00
8 inch Azalia Pot	4.00 11.00
9 inch Azalia Pot	5.00 13.75
10 inch Azalia Pot	6.00 20.00
12 inch Azalia Pot	8.00 20.00

FERN PANS.

	Per 100
4 inch wide, 1¼ inch high.....	\$1.00
4¾ inch wide, 2 inch high.....	1.50
5¾ inch wide, 2½ inch high.....	2.00
6½ inch wide, 2½ inch high.....	2.50
7 inch wide, 2¾ inch high.....	3.50
8 inch wide, 3 inch high.....	4.00

We will ship any quantity you wish and pack assorted in crates.

These prices are F. O. B. Chicago and cash with order.

No charges for crates and packing.

NEPONSET FLOWER POTS.

Made from Neponset Waterproof paper, and for lightness and cheapness have no equal. They are absolutely unbreakable, much lighter in weight than clay and are therefore splendid for shipping plants.

Gross Weight,				
Size.	Original Crates per 1,000	Lbs., Pots.	Per 100	Per 1,000
2¼ in. ...	1,000	20	\$0.25	\$2.40
2½ in. ...	1,000	23	.30	2.65
3 in. ...	1,000	34	.45	4.20
3½ in. ...	1,000	45	.60	5.60
4 in. ...	500	78	.80	7.60
5 in. ...	500	110	1.20	11.00
6 in. ...	500	148	1.65	15.65

Less than original crates are charged at 100 rates.

KOROPP'S GREENHOUSE POT HANGER.

Can be attached to any greenhouse rafter or frame work. No nails or screws, no injury to woodwork, nor weakening of rafters. Easy to attach and quickly removed. Will carry any size flower pot, also hanging baskets.

Prices: \$1.25 per 25; \$5.00 per 100.

KRAMER'S POT HANGER.

A practical device for converting ordinary flower pots into hanging baskets. They fit all standard made pots from two to ten inches in diameter. Price, with wire chain, \$1.00 per dozen by express.

RAFFIA.

Natural. Our raffia is the long fiber kind, clean and white.

1 pound	\$ 0.15
10 pounds	1.35
100 pounds	12.50
Colored.	
1 pound	\$ 0.35
10 pounds	3.30
100 pounds	30.00

Special prices quoted on bulk lots.

RATTAN OR REEDS.

	Per lb.
No. 2	\$1.00
No. 3 .....	.75
No. 4 .....	.70
No. 5 .....	.60

Miscellaneous Items.**SASH, HOT BED.**

UNGLAZED.

The sash we sell is made from the best Norway pine. Well constructed in every respect.

Size.	Lights to the sash.	Each.
3 ft.x6 ft	3 rows 10 in. glass....	\$ 1.10
3 ft. 2 in.x6 ft. 4 in.	4 rows 8 in. glass....	1.15
	Doz.	
3 ft.x6 ft.	3 rows 10 in. glass....	\$10.20
3 ft. 2 in.x6 ft. 4 in.	4 rows 8 in. glass....	10.80

SCOLLAY SPRINKLERS.

	Each.	Dozen.
Scollay Sprinkler, large	\$0.75	\$8.50
Scollay Sprinkler, medium ....	.60	5.60
Scollay Sprinkler, small .....	.50	4.00
	Each. By Mail.	
Scollay's Putty Bulb	\$0.75	\$0.85

For photo of Putty Bulb and description, see Glazing Tools, page 23.

SHEARS.

No. 5. Wiss' Wire and Rose Cutters. Useful in a thousand ways. They are the right shape. Each

WISS PRUNING SHEARS.

No. 3. In three sizes.	
No. 1	\$2.00
No. 2	1.75
No. 3	1.50
No. 4. Clauberg Pruner and Rose Cutter.	
Excellent material and workmanship..	.75

FLOWER TUBS—COLUMBIAN.

The best plant tub in the market.

	Each.	4 for
12x11 inches	\$0.90	\$3.35
15x14 inches	1.35	5.00
18x16½ inches	1.75	6.30
21x18½ inches	2.20	8.00
24x20½ inches	2.60	9.25

Natural varnish finish on the wood or painted green or red brown.

THERMOMETERS.

Wood Case. These are finely polished, with nickel mountings; just the thing for your store; guaranteed; 8 inches. Each

Per dozen	\$0.20
Per dozen	2.00

Tin Case. These are made of tin, heavily enameled in black and are very serviceable; 8 inches. Each

Per dozen .....	.12
Per dozen	1.20

Maximum and Minimum Thermometers. A magnet with each instrument. Each, 2.50

Hotbed Thermometers. Each

Hotbed Thermometers. Each	2.00
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TWEEZERS.

	Each.
4½ inch	\$0.13
5 inch18
6 inch25
7 inch35

TWINE**"JACK ROSE" FLORIST'S THREAD.**

Five-ply, correct shade of green and absolutely the strongest thread produced. Will not fade. Put up in two-ounce spools, measuring 400 yards of thread to the spool.

Used for stringing smilax, asparagus and trailing plants, mossing designs, tying packages and wonderfully useful in floral decorative work. Not noticeable among the foliage and does not need to be drawn from the strings of cut smilax.

Per pound	\$1.10
2-ounce spools (net weight of thread) each .....	.15
1 pound eight spools (net weight of thread), per lb.....	1.10

AUSPREY.

16-ply cotton; very strong; 1-lb. tubes...\$0.45
We can furnish in White, Nile Green and Lavender.

BERKLEY.

Similar to Silkline, per doz.....\$1.00

SILKLINE.

Made in Three Sizes.

F—The finest. FF—Medium. FFF—Coarse.
1 pound to the box (8 spools), per lb....\$1.25

ITALIAN FLAX.

A white flax used largely by seedsmen.

Per pound	\$0.30
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Flax, No. 18, for parcels, 3-pound packages, per pound

Flax, No. 36, for parcels, per pound.....	.25
Cotton, White, 5 pounds, \$1.20; per pound .....	.25
Sea Island, eight balls in a box, assorted colors, clear, attractive twine of superior quality. Per box .....	.35
Express Twine, heavy, for large parcels on reels of about 38 pounds. Per lb.	22½
Heavy Tubing, the cord used by wholesalers in tying cut flower boxes. Reels of about 55 pounds. Per pound.....	.08

LINEN TWINE IN 1-POUND TUBES.

Very similar to above, except much finer, giving more yardage to the pound.
In Green and Lavender only.

¼ lb	\$0.15
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TWINE—Continued**FINISHED LINEN.**

A very fine grade of twine for store use, neat and attractive; 1-lb. tubes in shades of White Mais, Nile Green, Lavender and Purple.
Per pound

Per pound	\$0.60
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WINTERSON'S TWINE HOLDERS.

For Twine Silk Cords, Etc.

The neatest, best and most desirable way to handle twine for the retail store. Every florist should have one or more.

Nickel finish, each

No. 1 Holder. Designed to hold the 1-pound tubes of Ausprey and linen finish twines. It screws on your counter or paper rack. Each .....	.25
No. 2 Holder. For Counter Use. It holds ¼ lb. tubes or spool twines. Very useful. Each .....	.25
No. 3 Holder. Fastens on your paper rack or counter and is so constructed that it will hold large or small tubes, as desired. Each .....	.25

WIRE—ANNEALED.

Our Wire is bright and pliable. Easily handled.

	Per Pound.	12-lb. Stone.
No. 20	\$0.10	\$0.60
No. 22 .....	.10	.70
No. 24 .....	.10	.80
No. 26 .....	.12	.90
No. 28 .....	.15	1.05
No. 32 .....	.20	1.35
No. 36 .....	.25	1.75

WIRE—COPPER.

	Per lb.
Fine	\$0.60
Medium .....	.50
Heavy .....	.45

ANNEALED WIRE.

Cut in Lengths in Boxes.

No. 20, per box of 12 pounds, 9-inch, 12-inch or 18-inch lengths

No. 22, per box of 12 pounds, 9-inch, 12-inch or 18-inch lengths	1.15
No. 24, per box of 12 pounds, 9-inch, 12-inch or 18-inch lengths	1.25
No. 26, per box of 12 pounds, 9-inch, 12-inch or 18-inch lengths	1.50
No. 28, per box of 12 pounds, 9-inch, 12-inch or 18-inch lengths	1.70
No. 36, per box of 12 pounds, 9-inch, 12-inch or 18-inch lengths	2.85

FUNERAL DESIGNS MADE OF ARTIFICIAL FLOWERS AND LEAVES.

Many florists are under the impression that this class of goods will hurt their trade in natural flowers. Here they are entirely mistaken, as these goods will come in where natural flowers absolutely fail to answer the purpose. For instance, extremely hot or cold weather,

long distance shipment, etc. Our goods are always ready and practically everlasting.

Besides designs mentioned, we can make up any design which you find listed in our wire frame page, such as Gates Ajar, Rock of Ages, Standing Crosses,

Crescents, Sickles, etc.

Try a small sample assortment and be convinced that they will not only not injure your trade, but favor it, wherever shown, as they are made of strictly first-class material and absolutely life-like flowers and leaves.



No. 3386. LAUREL WREATH AND ROSES.

18 inches diameter, made of the natural prepared laurel leaf, dark red color and fine waxed roses. Each\$ 1.25

No. 3388. LAUREL WREATH AND CHRYSANTHEMUM.

18 inches diameter, also made of natural prepared laurel leaves, dark red color, but trimmed with beautiful waxed chrysanthemums. Each\$ 1.25

ARTIFICIAL FLOWERS MADE OF WAXED MUSLIN OR WAXED PAPER.

Write for circular containing illustrations.

No. 912.	Hyacinth, white, pink or purple, per gross	\$ 0.50
No. 916.	Daisy, white or yellow, per gross.....	1.00
No. 920.	Daisy, white only, per gross.....	1.50
No. 924.	Fancy flower, white, red center, per gross .....	.75
No. 928.	Fancy flower, white only, per gross....	1.50
No. 930.	Aster Rose, white only, per gross.....	1.50
No. 932.	Carnation, white only, per gross.....	1.50
No. 934.	Rose, white only, per gross.....	1.20
No. 936.	Rose, white only, per gross.....	2.10
No. 944.	Star flower, white only, per gross.....	2.25
No. 948.	Dahlia, white only, per gross.....	2.40
No. 950.	Fancy flower, white only, per gross....	2.40
No. 954.	Lily, white only, per gross.....	1.80
No. 956.	Calla Lily, white only, muslin, per gross	1.80
No. 958.	Calla Lily, black velvet, per gross.....	4.80
No. 960.	Fancy flower, white, pink or purple, per gross	1.80
No. 961.	Star flower, white only, per gross.....	1.00
No. 962.	Dahlia, white, pink and purple, per gross	2.50
No. 964.	Moon Flower, pink and purple, per gross	1.80
No. 966.	Star Flower, white only, per gross....	1.50
No. 968.	Fancy Lily, white only, per gross.....	1.25
No. 970.	Carnation, white only, per gross.....	1.50

No. 975.	Fancy Flower, white only, per gross...	1.20
No. 976.	Lily, white, pink or purple, per gross...	1.50
No. 978.	Fancy Daisy, white only, per gross....	1.25
No. 979.	Orchid, white, pink and purple, per gross	3.00
No. 980.	Rosebud, pink, yellow, ivory, per dozen, 30 cents; per gross.....	3.00
No. 981.	Budding Rose, pink, yellow, ivory, per dozen .....	.50
No. 982.	Open Rose, pink or ivory, per dozen...	1.00
No. 983.	Open Rose, pink and yellow, per dozen.	2.00
No. 984.	Rose, white, pink and yellow, per dozen.	.50
No. 986.	Chrysanthemum, white and purple, per dozen .....	.50
No. 987.	Chrysanthemum, white and purple, per dozen	1.50
No. 990.	Pond Lily, per dozen.....	1.00
No. 995.	Calla Lily, heavily waxed, per dozen...	.60
No. 996.	Calla Lily, heavily waxed, per dozen...	.50



No. 3282. PILLOW.

20 inches, Roses, Calla Lilies, Hyacinths, Orange Blossoms, Orange Buds and Maidenhair, each..\$	4.00
No. 3284. 20 inches, similar to No. 3282, each...	3.00
No. 3286. 18 inches, each.....	2.50
No. 3288. 14 inches, each.....	1.50
No. 3290. 12 inches, each.....	1.00

No. 3424. METAL WREATH.

No. 3600. 11 in., plain frame, each.....	\$ 0.35
No. 3604. 14 in., plain frame, each.....	.70
No. 3609. 19 in., plain frame, each.....	1.00
No. 3408. 8 in., trimmed with Forget-Me-Nots, each .....	.50
No. 3400. 12 in., trimmed with Forget-Me-Nots, each .....	.60
No. 3490. 19 in., trimmed with Rose and Futs, each	1.10
No. 3464. 11 in., trimmed with Pansies	1.00

No. 3406. 12 in., trimmed with Forget-Me-Nots, each .....	.60	.35	.35	.50	1.80	.35	.45	.35	.45	.35	.40	.50
No. 3442. 11 in., trimmed with Forget-Me-Nots and Roses, each.....	.75											
No. 3436. 19 in., trimmed with Callas and Lily of the Valley, each.....	3.00											
No. 3432. 11 in., trimmed with Callas and Lily of the Valley, each.....	1.00											
No. 3420. 11 in., trimmed with Roses, Orchids, each	1.00											
No. 3424. 19 in., trimmed with Roses, Orchids, each	2.50											
METAL CROSSES.												
No. 3502. 14 in., trimmed with Roses and Forget-Me-Nots, each.....	\$ 0.75											
No. 3504. 18 in., trimmed with Roses and Forget-Me-Nots, each	1.25											
No. 3506. 18 in., trimmed with Roses, Callas, Chrysanthemums and Violets, each..	1.75											

No. 228.	Ivy leaf, green, paper, 1 size.....	
No. 229.	Ivy leaf, green, paper, 1 size.....	
No. 230.	Ivy leaf, green, paper, 1 size.....	
No. 264.	Pond Lily leaf, green, paper, 1 size.....	
No. 273.	Snowball leaf, green, paper, 1 size.....	
No. 276.	Strawberry leaf, green, paper, 1 size.....	
No. 278.	Strawberry leaf, green, paper, 1 size.....	
No. 287.	Verbena leaf, green, muslin, 2 sizes.....	
No. 300.	Rose leaf, green, paper, 2 sizes.....	
No. 302.	Rose leaf, green, paper, 2 sizes.....	
No. 400.	Rose leaf, perforated, white, paper, 1 size	
No. 402.	Fern leaf, perforated, white, paper, 3 sizes	



No. 3218. WREATH.

14 inches, fine, heavily waxed Calla Lilies, Lilies, Orange Blossoms and Orange Buds, fine white flowers and fancy leaves. Each.....\$ 1.00

No. 3224. WREATH.

14 inches, fine Orchids, in any desired color, Dahlias, Daisies, Hyacinths, Orange Blossoms, Orange Buds, etc. Each.....\$ 1.25

No. 3230. WREATH.

18 inches, beautiful, heavily waxed Callas and Calla Leaves, Lilies of the Valley. Each.....\$ 2.00

No. 3212. WREATH.

12 inches diameter, fine Lilies, Hyacinths, Dahlias and fancy flowers and leaves. Each.....\$ 0.75

No. 3200. WREATH.

10 inches diameter, full of fine flowers, either all white or any color desired. Each.....\$ 0.40

ARTIFICIAL LEAVES FOR FUNERAL DECORATIONS.

	Per gross.
No. 100. Apple leaf, green, paper, 2 sizes.....	\$ 0.35
No. 135. Cherry leaf, green, paper, 2 sizes.....	.50
No. 136. Chrysanthemum leaf, green, paper, 1 size .....	.50
No. 150. Daisy leaf, green, muslin, 2 sizes.....	.50
No. 175. Fern leaf, green, muslin, 3 sizes.....	.50
No. 176. Fern leaf, green, muslin, 1 size.....	.50
No. 200. Geranium leaf, green, paper, 2 sizes.....	.40
No. 204. Grape leaf, green, paper, 1 size.....	.35
No. 205. Grape leaf, green, paper, 3 sizes.....	.35
No. 220. Holly leaf, green, paper, 2 sizes.....	.40

LACK OF SPACE

Prevents our listing herein our very complete line of Artificial Palms, Flowers, etc. Send to us for complete Catalogue of this department.

Mailed Free.

- No. 1007. HOLLY VINE.
 No. 1006. Holly Vine, 12 green and white edged leaves and 12 berries to yard. Per dozen yards, 75 cents; per gross yards.....\$ 7.50
 No. 1007. Holly Vine, 18 green and white edged leaves and 18 berries to yard. Per dozen yards, \$1.15; per gross yards..... 11.50
 No. 1009. Holly Vine, 24 green and white edged leaves and 24 berries to yard. Per dozen yards, \$1.50; per gross yards..... 15.00

- No. 1024. Ivy Vine, 18 leaves to yard. Per dozen yards, 90 cents; per gross yards.....\$ 9.00
 No. 1022. Ivy Vine, 12 leaves to yard. Per dozen yards, 60 cents; per gross yards..... 6.00



No. 1012. Grape Vine, 12 autumn shaded leaves to yard. Per dozen yards, \$1.25; per gross yards.....\$ 12.50



No. 1834. PALM TREE (POTTED).

- No. 1830. 7 feet high, 12 leaves, each.....\$ 2.50
 No. 1832. 9 feet high, 18 leaves, each..... 4.00
 No. 1834. 12 feet high, 24 leaves, each..... 5.00
 No. 1836. 16 feet high, 36 leaves, each..... 9.00



No. 1863. SAGO TREE (POTTED).

- No. 1862. 5 feet high, 15 leaves, each.....\$ 3.00
 No. 1864. 8 feet high, 18 leaves, each..... 4.00
 No. 1863. 12 feet high, 24 leaves, each..... 6.00

- No. 1034. Morning Glory Vine, 3 flowers, 3 buds, in either white, pink or purple color, and 15 leaves to yard. Per dozen yards, \$2.40; per gross yards.....\$ 24.00
 No. 1035. Morning Glory Vine, 3 flowers, in either white, pink or purple color, and 12 leaves to yard. Per dozen yards, \$1.50; per gross yards..... 15.00



No. 1015. Grape Vine, 9 large green, very finely plated leaves to yard. Per dozen yards, \$1.50; per gross yards.....\$ 15.00



No. 1451. BEGONIA PLANT.

- No. 1435. Paper, 3 leaves, each.....\$ 0.25
 No. 1436. Paper, 6 leaves, each..... .50
 No. 1437. Paper, 9 leaves, each..... .75
 No. 1438. Paper, 12 leaves, each..... 1.00
 No. 1439. Im. Velvet, 3 leaves, each..... .30
 No. 1440. Im. Velvet, 6 leaves, each..... .60
 No. 1441. Im. Velvet, 9 leaves, each..... .90
 No. 1442. Im. Velvet, 12 leaves, each..... 1.20
 No. 1450. Velvet, 3 leaves, each..... .50
 No. 1451. Velvet, 6 leaves, each..... 1.00
 No. 1452. Velvet, 9 leaves, each..... 1.50
 No. 1453. Velvet, flat, 12 leaves, each..... 2.00
 No. 1454. Velvet, round, 12 leaves, each..... 2.00

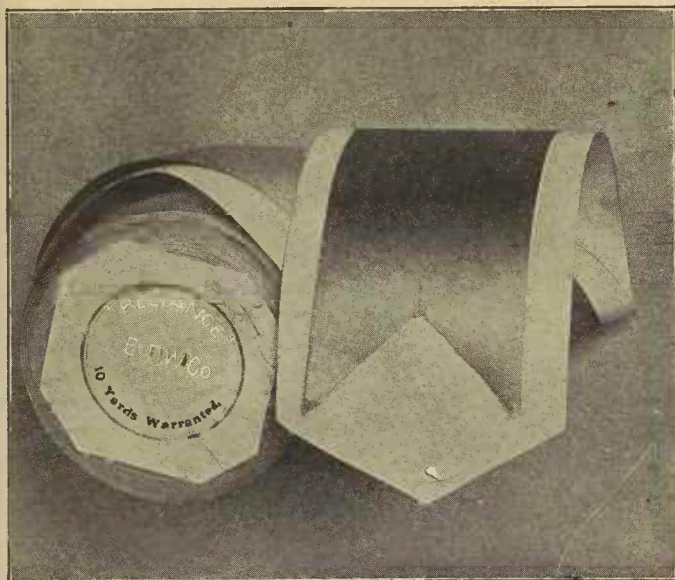


No. 1765. FLOWER BASKET.

- No. 1765. Assorted Flowers and Drooping Vines. Each. \$ 1.00
 No. 1766. Assorted Flowers and drooping Vines. 1.50
 No. 1767. Assorted Flowers and Drooping Vines. 2.50
 No. 1768. Assorted Flowers, Grasses and Vines. .75
 No. 1769. Assorted Flowers, Grasses and Vines. 1.25
 No. 1770. Assorted Flowers, Grasses and Vines. 1.75
 No. 1771. Assorted Flowers, Grasses and Vines. 2.25

No. 1031. Oak Vine, autumn shaded, 12 leaves to yard. Per dozen yards, \$1.50; per gross yards.....\$ 15.00





"Reliance" Brand Taffeta Ribbon.

WINTERSON'S CHRISTMAS HOLLY RIBBON.

Heavy all silk, satin and gros grain ribbon, having a pattern of green holly leaves and red berries worked on a white background. We only supply in the one color.

No.	Width.	Price.
2	1/2 inch.....	\$0.50
3	3/4 inch.....	.60
5	1 inch.....	.70
7	1 1/4 inch.....	.85
9	1 1/2 inch.....	1.05
12	1 3/4 inch.....	1.25
16	2 1/4 inch.....	1.50
40	2 3/8 inch.....	2.00

WINTERSON'S NEW TAFFETA RIBBON. "FAIRY" BRAND.

We have secured direct from the manufacturers a large line of this ribbon and offer same at the very low rates mentioned below. The quality is very fair and it is quite suitable for work that does require a high grade

ribbon. (Samples free on application.)

No.	Width, inches.	Price per full 10-yd bolt
5	1	\$0.26
7	1 1/8	.35
9	1 1/2	.43
12	1 3/8	.56
16	2 1/4	.64
22	2 3/8	.74
40	3 1/4	.85
60	3 5/8	1.12
80	4	1.45

DOUBLE FACED SATIN TAFFETA "IDEAL BRAND."

No.	Width Inches.	Price per Full 10 yd. bolt
40	3 1/4	\$2.00
60	3 5/8	2.25
100	4 7/8	3.25

"ROSE" BRAND.

High lustre American Beauty
Ribbon—Extra Quality.

No.	Width Inches.	Price per Full 10 yd. bolt
80	4	\$2.65

Winterson's Florist's Ribbons

Our large trade in Florists' Ribbons enables us to purchase direct from manufacturers in immense quantities and thereby secure lowest prices. We give you the advantage of these low rates and you should avail yourself of this opportunity to buy in a stock for the coming fall and winter.

We list the several different grades ranging from a good medium quality for cheaper work to the best grades of Ribbon manufactured. And we can supply any shade of ribbon desired; if you can not send sample of color wanted, mention varieties of flower you desire to match. In ordering ribbon always specify color, number and brand, thus: 1 Bolt, Number 22 Santa Maria—White. The following colors are mostly used: White, cream, mais-yellow, regent-orange, lilac, pink (all shades), Nile green, royal purple, parma-heliotrope, violet, ruby, cardinal, cerisette, remi, scarlet, black, American beauty, bridesmaid, meteor, holly-berry and lavender. We shall be pleased to send samples and color card on application.

DOUBLE EXTRA QUALITY TAFFETA WITH SATIN EDGE.

White, Pink, Violet, Nile
Green and Mais.

No.	Width Inches.	Price per Full 10 yd. bolt
22	2 3/4	\$2.10

SATIN EDGE GAUZE RIBBON.

White, Pink, Violet, Nile
Green and Mais.

No.	Width Inches.	Price.
3	2 1/2	\$0.45
5	1	.50

BABY RIBBON, EXTRA QUALITY.

Full 50-yard spool.

Per spool..40c. Per doz..\$4.20

WINTERSON'S CHIFFON

The most inexpensive and most beautiful decorative material on the market. Costs 1/4 as much as ribbon and can be used more effectively in many instances. Ours has that gorgeous lustre. Four and six inch widths, in white, green lavender and pink at 6 1/2 and 8 1/2 cents per yard, respectively. Pieces run 28 to 36 yards each. Send for Samples.

Remember in selling cut flowers the crowning beauty of the entire assembly is a contrasting ribbon tastefully tied. A ribbon of the proper shade gives to cut flowers a touch of richness impossible to obtain otherwise.

WINTERSON'S "LION" BRAND SATIN AND GROS GRAIN.

Like our "Reliance" brand taffeta ribbon, this is a special grade put up expressly for us by the manufacturers and can be had from no other house.

No.	Width Inches.	Price per Full 10 yd. bolt.
2	1/2	\$0.27
3	2/3	.40
5	1	.45
7	1 1/8	.62
9	1 1/2	.80
12	1 3/4	1.02
16	2 1/4	1.25
22	2 3/4	1.43
40	3 3/8	2.12

WINTERSON'S "RELIANCE" BRAND SATIN TAFFETA.

We have this manufactured especially for our trade and recommend it as being a ribbon of the "Highest Quality."

No.	Width inches.	Price Per full 10 yard bolt.
2	1/2	\$0.27
3	2/3	.37
5	1	.42
7	1 1/8	.57
9	1 1/2	.72
12	1 3/4	.95
16	2 1/4	1.15
22	2 3/4	1.35
40	3 3/8	1.60
60	3 1/2	1.80
80	4	2.00
100	4 1/2	2.30

IMMORTELLE CHRISTMAS WREATHS.

Made of Scarlet Immortelle Flowers pressed in and tied with bow of ribbon they make a very handsome show. We offer in various sizes with or without ribbon.

With Ribbon.

	Each.	Doz.
8 inch.....	\$0.55	\$ 6.00
9 inch.....	.75	8.35
10 inch.....	1.00	10.00
11 1/2 inch.....	1.25	13.50
13 1/4 inch.....	1.40	15.00
14 1/4 inch.....	1.50	16.00
16 1/2 inch.....	1.70	18.00
20 inch.....	2.25	25.00

Without Ribbon.

	Each.	Doz.
8 inch.....	\$0.35	\$ 3.60
9 inch.....	.45	4.75
10 inch.....	.55	5.50
11 1/2 inch.....	.65	7.50
13 1/4 inch.....	.90	10.00
14 1/4 inch.....	1.10	12.00
16 1/2 inch.....	1.40	16.00
20 inch.....	2.00	23.00

CHRISTMAS STARS.

These Stars make an extremely attractive window display for the holidays, and retailers will find almost as extensive demand for them as there has been for Bells.

	Each.	Doz.
8 inch.....	\$0.40	\$4.00
10 inch.....	.60	6.00
12 inch.....	.80	9.00
16 inch.....	1.10	12.00
24 inch.....	2.25	24.00

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SPECIAL NOTE

Prompt shipment is our watchword, and you can always depend on getting goods within a few days after order is received, if the same are in season.

IF YOU ARE IN NEED OF ANYTHING IN THE FLORIST'S SUPPLY LINE

And do not find it listed herein, we shall be glad to get same for you if it is to be had in Chicago. All such purchases will be made on a small margin over cost. Remember we are in the center of the largest flower supply market in the world, and are in position to buy all materials at the right prices.

Yours truly, E. F. Winterson Co.

EVERGREENS

We carry the largest stock in the west and can supply all kinds in quantity and in best quality. Special prices quoted for large lots to be used for weddings, store decorations, etc.

Fancy Ferns We have for the past five years been strictly headquarters for fancy ferns and are in position to supply throughout the season "all usable" ferns at ruling market quotations. Price varies according to season and from 60c to \$3.00 per 1,000. Write us for latest prices on quantities.

Christmas Berries We introduced these to the trade some years ago and have never since been able to get enough of them to supply the demand. This is a bright holly red berry on stems measuring 15 to 36 inches long. Per case about 8x30x20 inches. Each \$2.00.

Southern Wild Smilax selected stock. Through special contract arrangements with a thoroughly practical shipper in the South we can promise our patrons a superior quality of wild Smilax, and while we shall always endeavor to carry a good supply on hand it will be well for customers when possible to send us their order a few days in advance of the time it is wanted.

Small case, 200 sq. ft. surface \$3.00 Medium case, 400 sq. ft. surface \$4.00

Large case, 600 sq. ft. surface 5.00

Galax Leaves Green and Bronze, now so well known that they need no introduction. Florists who once use them say they could not get along without them. We carry an immense stock in storage throughout the season, bronze and green. Per 1,000, 1.00 to \$1.50, according to season. Per 10,000, write for special price.



FANCY FERNS

ASPARAGUS PLUMOSUS NANUS

(Always on hand)

Through special contract arrangement with a large specialist in this line we are able to supply a superior quality at all times.

Cut sprigs about 8 to 10 ft. Each 35c to 50c; per 100, \$30 to \$50. Sprays, 25 to a bunch, each about 15 in. long, per bunch, 35c to 50c

IVY LEAVES

Per 100, \$0.50 Per 1,000, \$4.00

NOTE—During the fall and winter season we carry a stock of wild Huckleberry, mahonia leaves, and other desirable decorative material not listed herein. Write for list of ON HAND stock when in need of anything along this line.



ASPARAGUS PLUMOSUS STRING



WILD SMILAX

SOUTHERN LEUCOTHOE SPRAYS

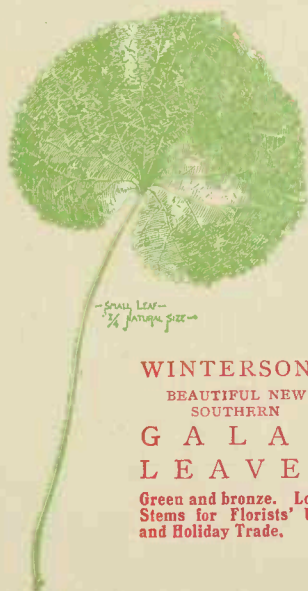
Graceful, easily arranged, bright and cheerful.

Per hundred : : : : \$ 1.25
Per thousand : : : : 10.00

Especially recommended for use in connection with funeral work. Don't fail to try them.



LEUCOTHOE SPRAY



WINTERSON'S
BEAUTIFUL NEW
SOUTHERN
G A L A X
L E A V E S

Green and bronze. Long
Stems for Florists' Use
and Holiday Trade.

November 15th we issue a special price list of Holly, Holly Wreaths, Bouquet Green, etc. It will pay you to get a copy

E. F. Winterson Co.'s Modern Supply House 45-47-49 WABASH AVENUE CHICAGO

1905



BOSTON FERN

A COMPLETE LINE OF
WHEAT SHEAVES
CYCAS LEAVES
FLOWER BOXES
WIRE DESIGNS
SPHAGNUM MOSS
TOOTH PICKS
CHENILE-PAPERS
FERTILIZERS, ETC.



FLAT SHEAF

PALMS AND FERNS

We are generally in position to supply a choice line of cool grown Palms and Ferns at advantageous prices. Write us your probable needs at any time for latest quotations.

**"SATISFACTION
GUARANTEED"**

OUR MOTTO



PALM- KENTIA FOSTERIANA

A DAILY SHIPMENT OF CUT FLOWERS FROM 40 TO 60 GROWERS

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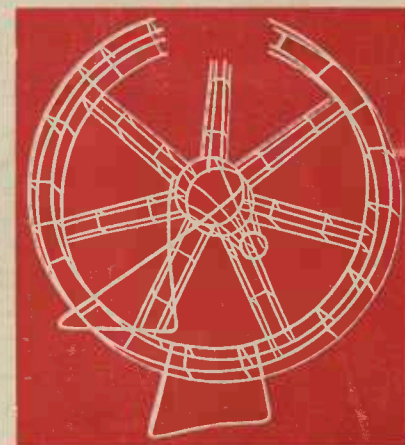


OUR SPECIALTIES

Roses, Carnations, Chrysanthemums, Orchids & Violets

GROWERS AND DEALERS

Having Specialties and Surplus Stocks to offer, will do well to write us. We are in constant correspondence with the best buyers in the trade.



BROKEN WHEEL

E. F. Winterson Co.'s Modern Supply House
45-47-49 WABASH AVENUE
CHICAGO, ILLINOIS

NICOTICIDE.

REGISTERED

GREEN FLY.

J. A. Budlong, Chicago, Ill.

"It is the most satisfactory fumigant I have ever used."

Poehlmann Bros. Co., Morton Grove, Ill.

"Always recommend it whenever we can. It is the stuff."

J. W. Wolfskill, Los Angeles, Cal.

"I use large quantities of Nicoticide, and find it the only thing to kill Thrip."

Lamborn Floral Co., Alliance, Ohio.

"The best there is in the market to-day."

MEALY BUG.



THRIP.

F. G. Sampson, Seven Oaks, Fla., has 350 acres in citrus trees, says that Nicoticide is the only insecticide that will kill Mealy Bug, etc.

Note—Used as a spray.

Righter & Barton, Madison, N. J.

"Perfect satisfaction as to results."

Chatogue Greenhouses, Mobile, Ala.


"Nothing so good and effective."

American Gardening.

"Mealy Bug, black and green Aphis have been killed. Only injury was to Adiantum fronds."

Gallon	\$15 00
Half Gallon	8 25
Quart	4 50
Pint	2 50
One-half Pint	1 25
One-fourth Pint	70

WE HAVE TESTIMONIALS BY THE HUNDRED.

One pint is sufficient for 300-foot house. The house should be closed tight while fumigating. Most economical way is to use ordinary engineer's oiling can with spout and handle,  having hole in spout equal to ordinary knitting needle. Run small stream on steam pipe (when full of steam) from one end of the house to the other, producing heavy fumigation. Rids you of the bugs completely for 3 to 6 weeks, according to the time of year.

Several houses can be fumigated at one time, one man to each house,

OR

LAMP AND FUMIGATOR COMPLETE COSTS YOU 50c.

As a spray, use one ounce to ten or fifteen gallons of water. The spray is better with the addition of soap, one ounce to two gallons.

ALL QUESTIONS CHEERFULLY ANSWERED.

MANUFACTURED SOLELY BY

P. R. PALETHORPE CO.
LOUISVILLE, KY.

(Successors to THE MAXWELL MANUFACTURING CO.)

SOLD BY

E. F. WINTERSON CO.

WHOLESALE FLORISTS

CUT FLOWERS AND FLORIST'S SUPPLIES.

45-49 Wabash Ave.

1394

CHICAGO, ILL.

TIME IS MONEY

Save One-half the Time Greening Your Designs by Using

Florists Greening Pins



The price is so low it is simply ridiculous. 20c. per lb. and you get from 1000 to 1100 to the lb. Ten lbs. or over 15c. per lb. Try ten lbs. and see if they don't save at least \$1.50 worth of valuable time.

E. F. WINTERSON CO.

Wholesale Florists

CUT FLOWERS and FLORISTS' SUPPLIES

45-49 Wabash Avenue, Chicago, Ill.